

Windows 7 and Office 2010: What, Why, When and How?

Michael Silver

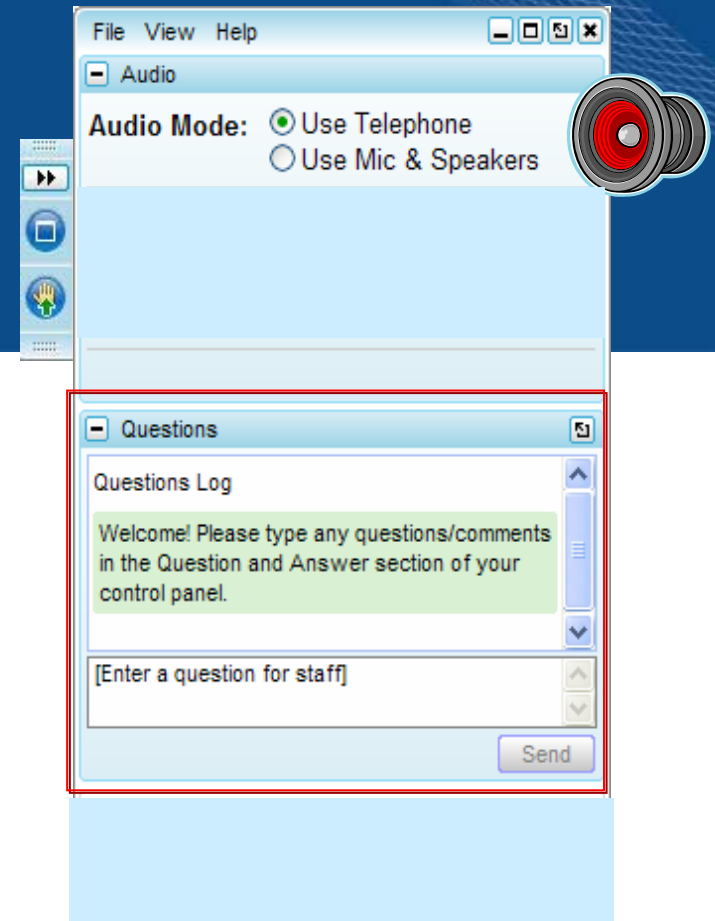
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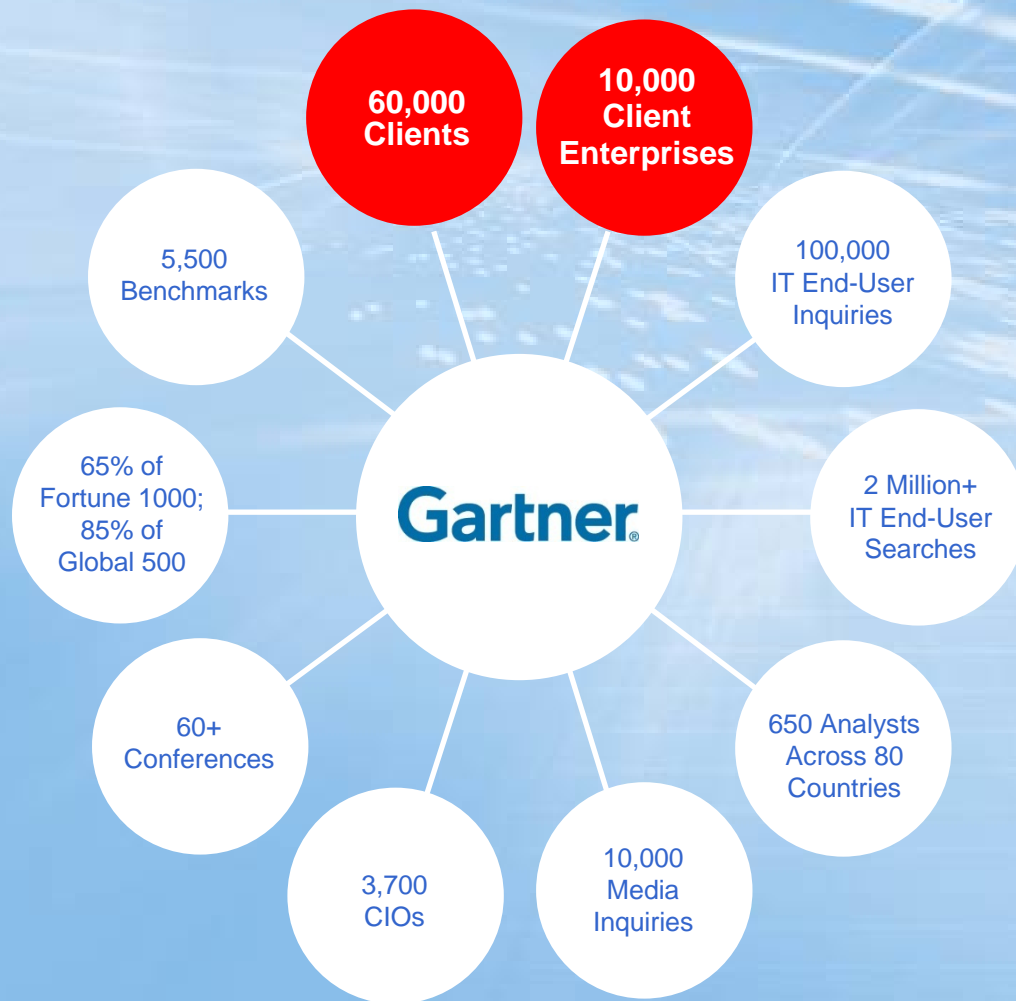
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Prepare to move...

- Windows 7 is all but inevitable –
 - Typically, more than half your organization's apps require Windows. Replacing it is not an option...
 - Consider applications to have more options next time!
- Windows XP security fixes will cease in April 2014 and ISV support will end sooner
 - Conservatively - Plan to be off Windows XP by YE2012
- Do you want to move to Web-based or OSS applications?
 - Office is also a platform, and application investments make moving off it difficult. Plan now to expand your options.

Key Issues

- 1. What do you need to know about Windows 7 and Office 2010?**
- 2. How long can you run your current versions of Windows and Office?**
- 3. How should you plan your migration?**

Gartner Poll #1

What did you do with Windows Vista?

- We never tested our apps and we skipped it
- We tested our apps, but ended up skipping Vista
- We deployed a little Vista but then stopped
- We deployed Vista on new PCs that came in
- We deployed it to everyone

Please select the one (or multiple) option(s) that best fits your situation

Responses are confidential

Gartner Poll # 2

When do you think you will (did you) start deploying Windows 7 *in production*?

- 2009
- 1H2010
- 2H2010
- 1H2011
- Later than 1H2011

Please select the one (or multiple) option(s) that best fits your situation

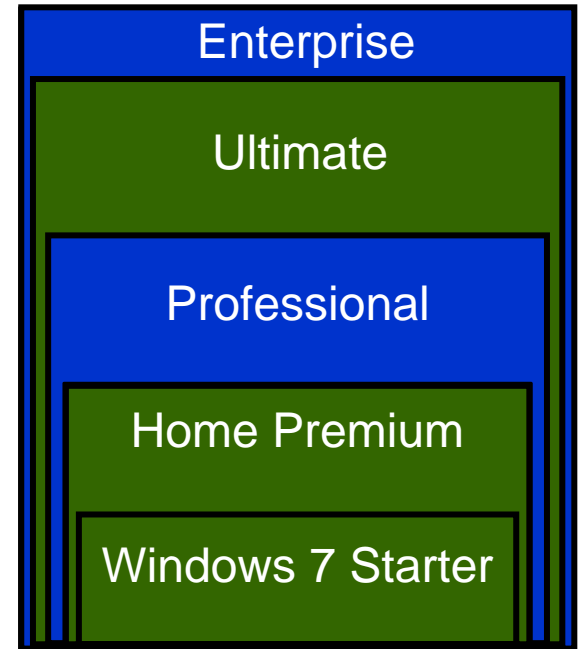
Responses are confidential

If at first you don't succeed...



AppLocker
BitLocker To Go
BranchCache
Better UAC
Updated UI
Homegroups

+++++



Windows 7 is not a major architectural release;
it is a “polishing” release on top of
Windows Vista’s architectural changes

Don't skip Windows 7! Plan to get off XP by YE2012!

Gartner Poll # 3

What version of Office are the *majority* of your users running?

- Office 2003 or older
- Office 2007
- Office 2010
- Google Docs
- OpenOffice.org (or a derivative) or other product

Please select the one option that best fits your
situation

Responses are confidential

Office 2010 — Collaboration and Web

Office 2010 Features

- Simultaneous collaboration
- User interface continues
 - Backstage
- More SharePoint integration
- ISO standard XML-based document formats
- 64-bit
- New SKUs
 - OneNote
 - Enterprise and SMB retired
 - Groove repositioned as SharePoint Workspace

Office 2010 Web

- Self-hosted, Microsoft-hosted or Windows Live (consumer)
- IE, Safari or Firefox browser
- Fluent UI
- Word, Excel, PowerPoint and OneNote
- Limited function
- Free version
 - Ad-supported
 - Cloud-hosted files

Upgrade/Downgrade Rights in Windows 7

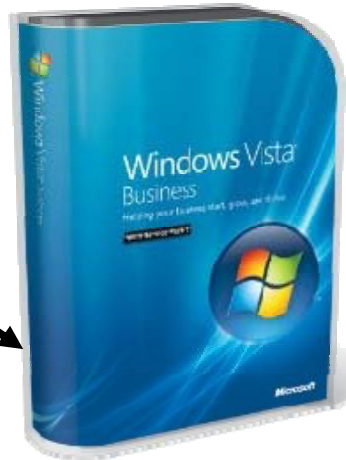
Free Upgrade to Windows 7

Downgrade rights to Windows XP

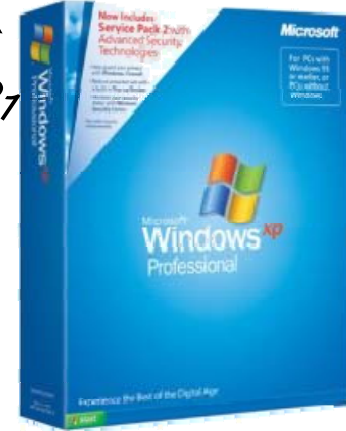
26 June 09 – 11 Jan 10
New PC – Free upg to
Win 7, **max 25 PCs**



Indefinite
to Vista



18 mos. or Win7 SP1
avail, whichever is
earlier



See related research: [G00168989](#) and [G00169424](#)

Software Assurance – New releases not Guaranteed

- **Windows**

- **Windows 7 Enterprise**

- MUI Language Pack and language switching
- BitLocker/BitLocker to Go
- AppLocker
- BranchCache
- DirectAccess

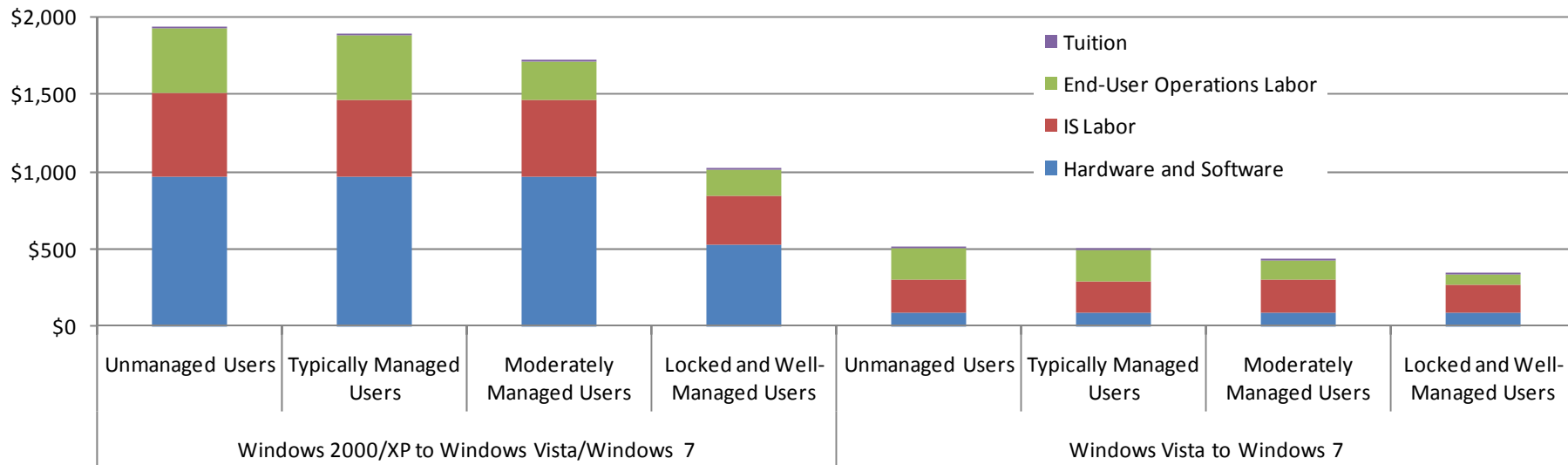
- Four additional Windows licenses for use on each covered device (non perpetual)
- Access to Virtual Desktops (VDA)
- Subsystem for Unix-based applications, VDI enhancements & “Enterprise Search Scope/Federated Search”
- MDOP – Microsoft Desktop Optimization Pack – additional cost
- All standard SA benefits

- **Office?**

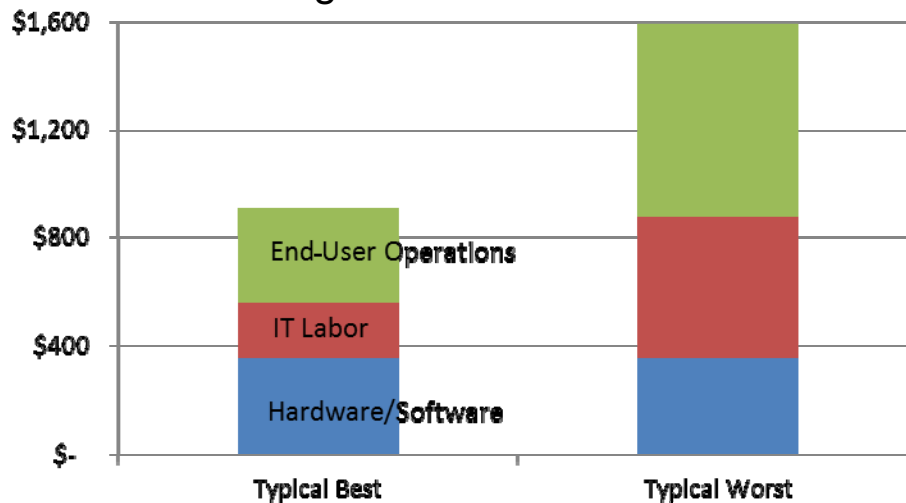


See G00171947 and G00171951 or G00172405 to help analyze your benefits.

Windows and Office Migration Costs



Cost to Migrate to Office 2007/2010

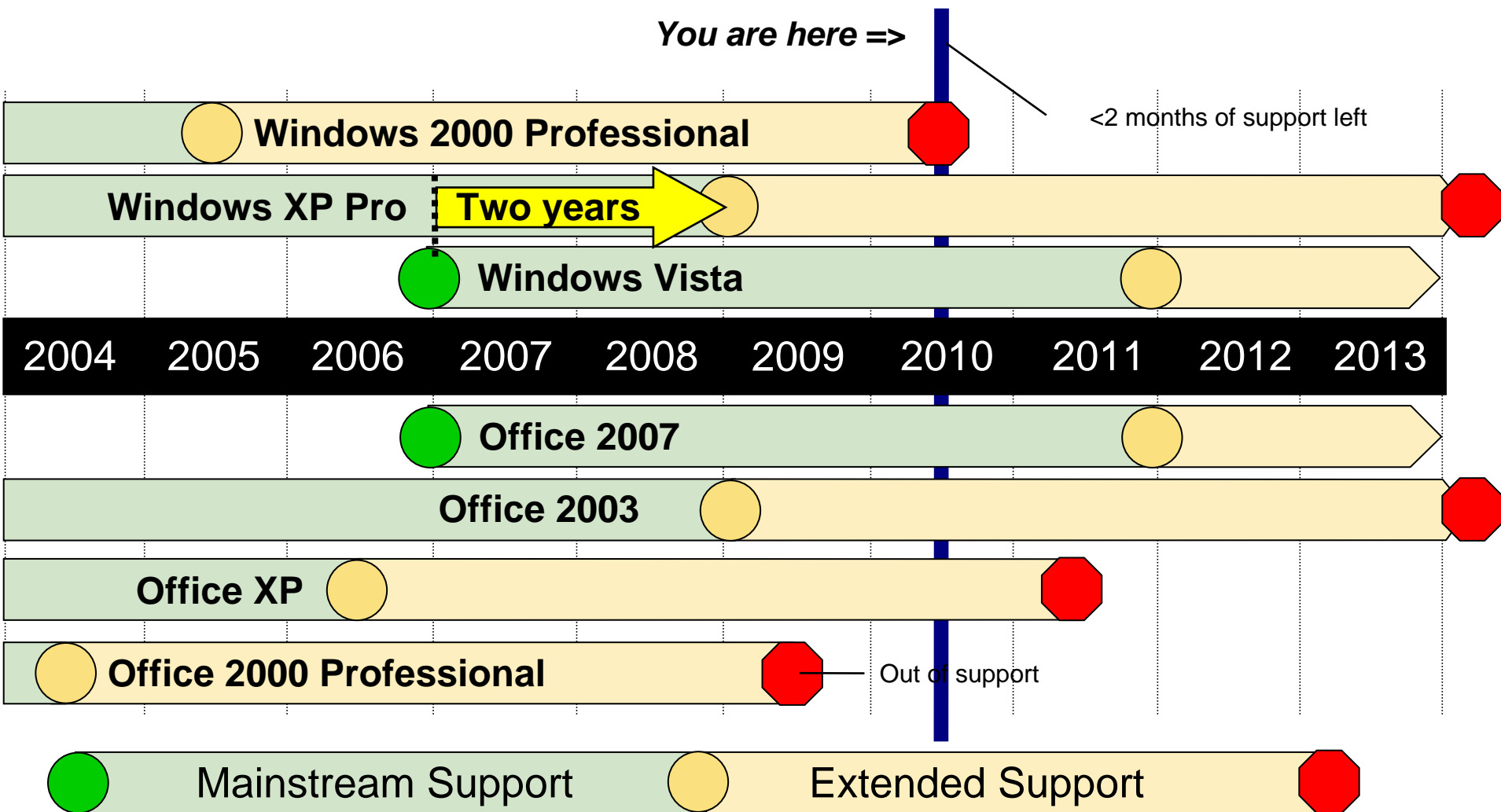


For related research, see "Cost Model: Migration to Windows Vista and Windows 7," G00167193, and "Toolkit: The Cost to Migrate to Office 2007," G00149271.

Key Issues

1. What do you need to know about Windows 7 and Office 2010?
- 2. How long can you run your current versions of Windows and Office?**
3. How should you plan your migration?

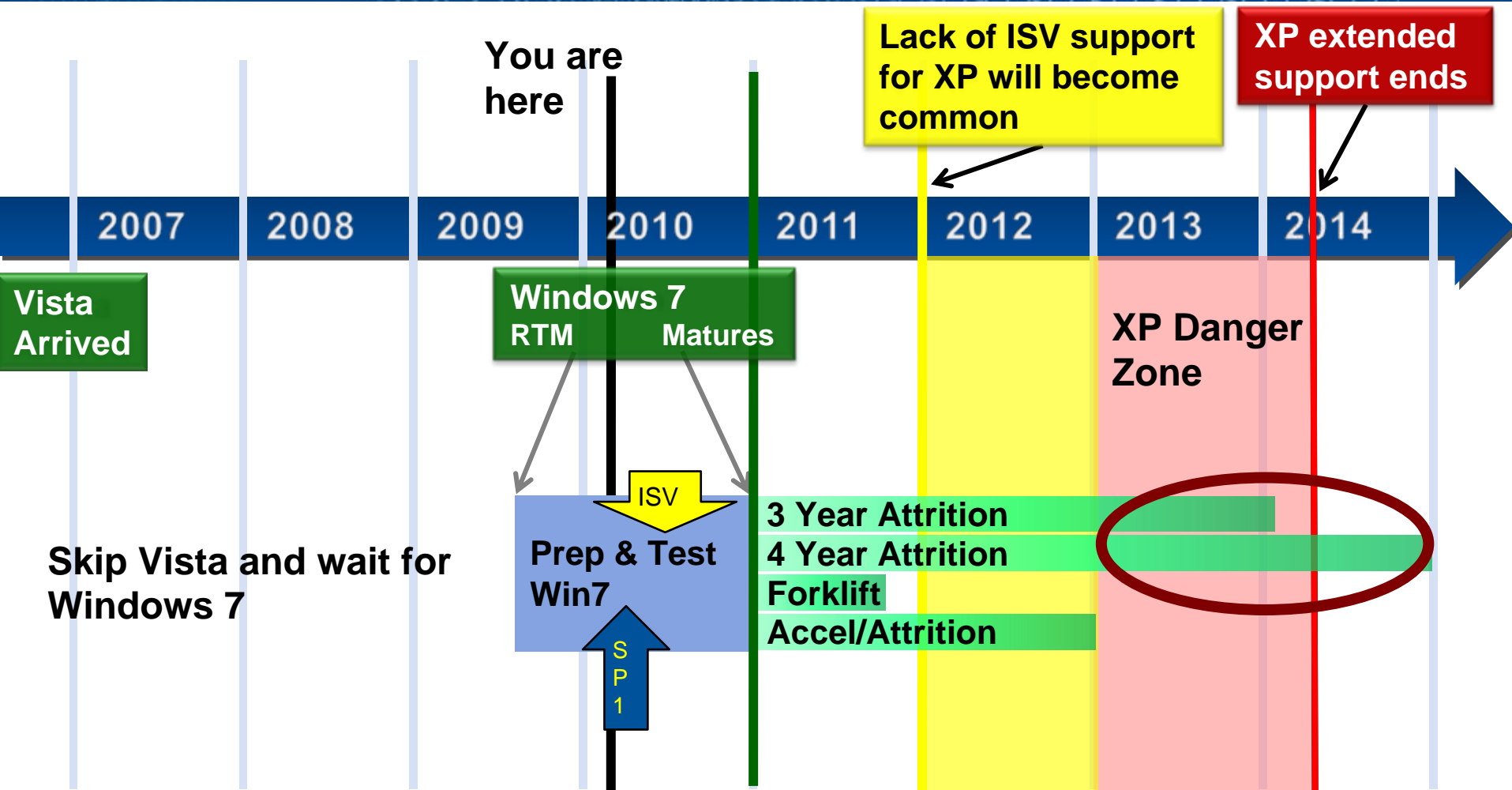
Microsoft Support Life Cycles: Count on Five Years, Plus Five Extended



Greater of five years, or two years after N+1 product ships. Full support and all bug fixes.

Greater of five years, or two years after N+2 product ships. Paid support, most security fixes.

Windows XP: ISV Support Will Wane Before Microsoft's. Plan Windows 7 Now



Skip Vista and wait for Windows 7

You are here

Lack of ISV support for XP will become common

XP extended support ends

Windows 7 RTM Matures

XP Danger Zone

Prep & Test Win7

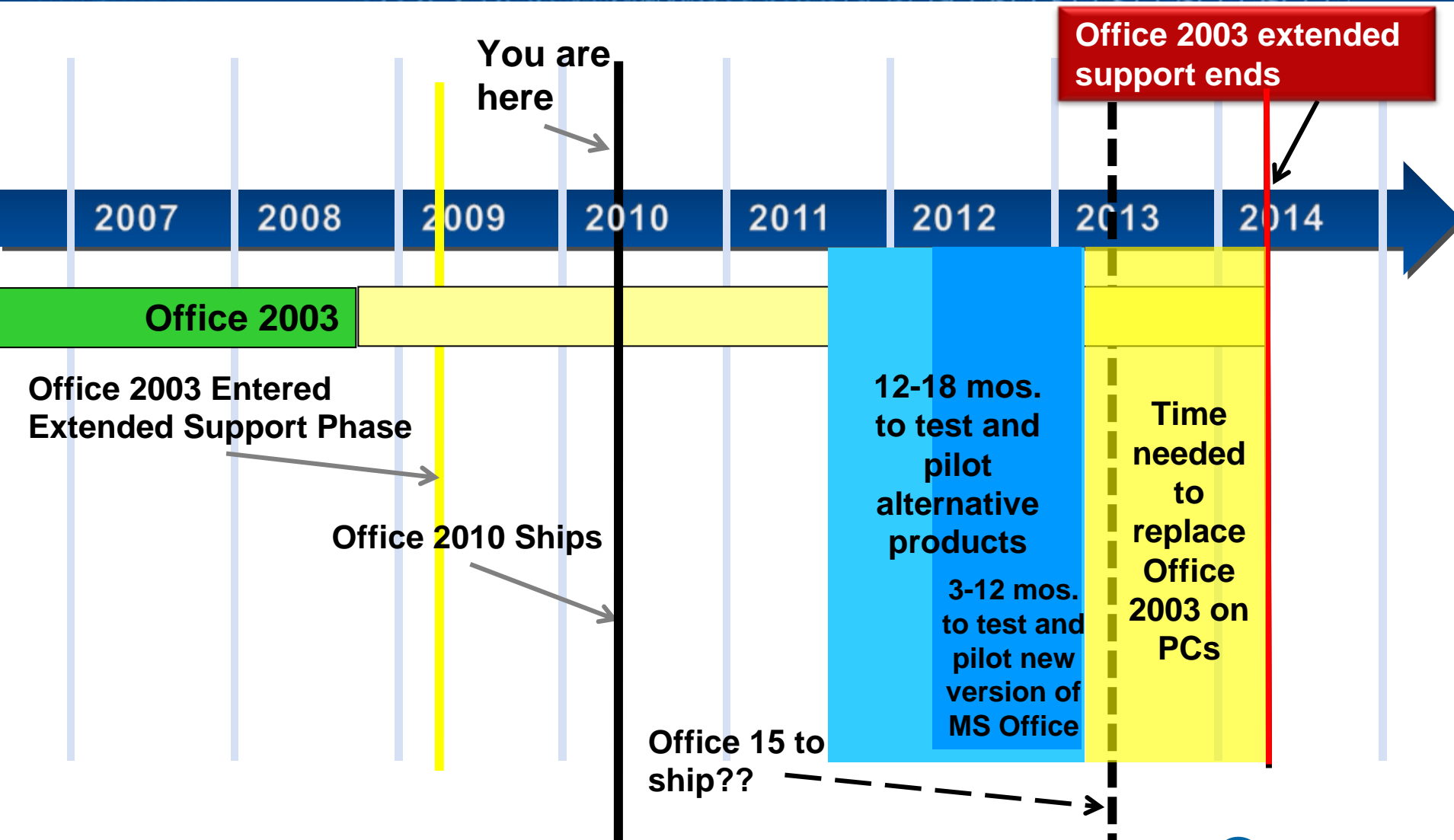
ISV

SP1

3 Year Attrition
4 Year Attrition
Forklift
Accel/Attrition

If you have not done work on Windows Vista by now, you're skipping it. Start your Windows 7 work to get XP out by YE2012!

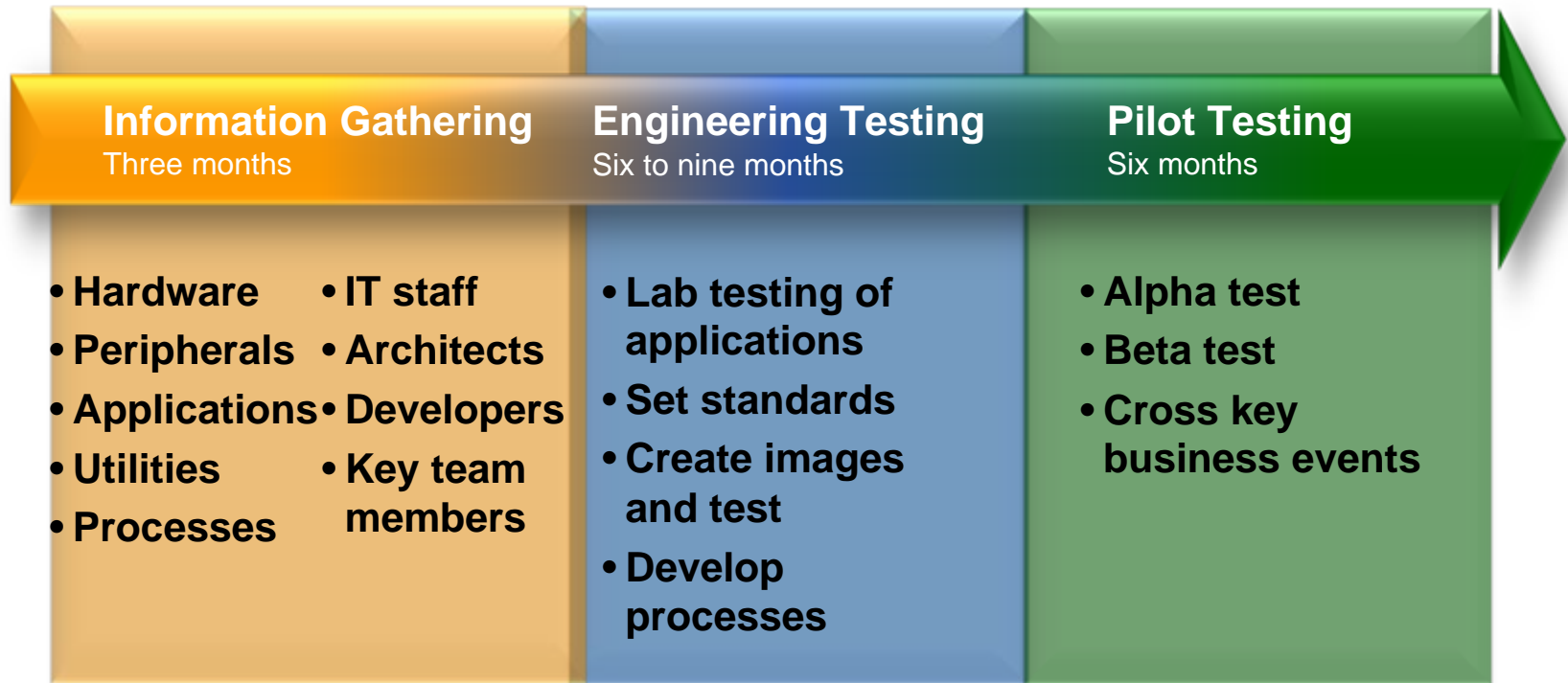
No Reason to Upgrade Office 2003 Now? Plan for end of Microsoft Support



Key Issues

1. What do you need to know about Windows 7 and Office 2010?
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- 3. How should you plan your migration?**

Prepare for Windows 7 in Three Phases



***Getting ready will take 15 to 18 months.
Don't wait — get started now on the first steps.***

Office 2010 Recommendations – Consider if:

- You're running Office 2003 or earlier.
- You anticipate significant benefits.
- You desire real-time collaboration or Web-based features and you require excellent compatibility with earlier Microsoft Office versions.
- You require a Web-based office productivity suite and your organization wants to host it on-premises.

Office 2010 Recommendations – Consider alternatives if:

- You are not running SharePoint.
- You are running Office 2007 and do not see benefit in new features (use existing product).
- You have a user population that does not need full Microsoft Office compatibility and does not exchange documents for editing with users that need full Office compatibility.
- You desire real-time collaboration or Web-based features, but only moderate compatibility with earlier Microsoft Office versions is required, and having the system hosted off premises is acceptable or desired.

Gartner Poll # 4

Will you deploy Windows 7 in 32- or 64-bit?

- We will deploy mostly 32-bit
- We will deploy mostly 64-bit
- Undecided, leaning 32-bit
- Undecided, leaning 64-bit

Please select the one (or multiple) option(s) that best fits your situation

Responses are confidential

Gartner Poll # 5

Are you considering Hosted Virtual Desktops?

- No
- Yes, doing some now
- Yes, will do some with Windows 7
- Yes, sometime in the future, but not connected to Windows 7

Please select the one (or multiple) option(s) that best fits your situation

Responses are confidential

Migration Best Practices

- Plan UAC
- Allocate sufficient time to test and remediate browser apps
- Understand ISV support
- Involve the users
- Set a (conservative) target end date
- Budget enough time for application testing
- Plan properly for 64 bit
- Avoid deploying too much XP Mode or Med-V
- Don't delay starting
- Plan PC Purchases to minimize upgrade license expenses (if no SA)

Migration Pitfalls

- Pilot too short
- No business plan
- Don't measure progress and success
- Continuous migrations with no breaks
- Resources not dedicated to project
- Project stuffing
- One person is both Project Manager and Tech Lead
- Don't seek professional help early enough
- They wait for SP1 to start

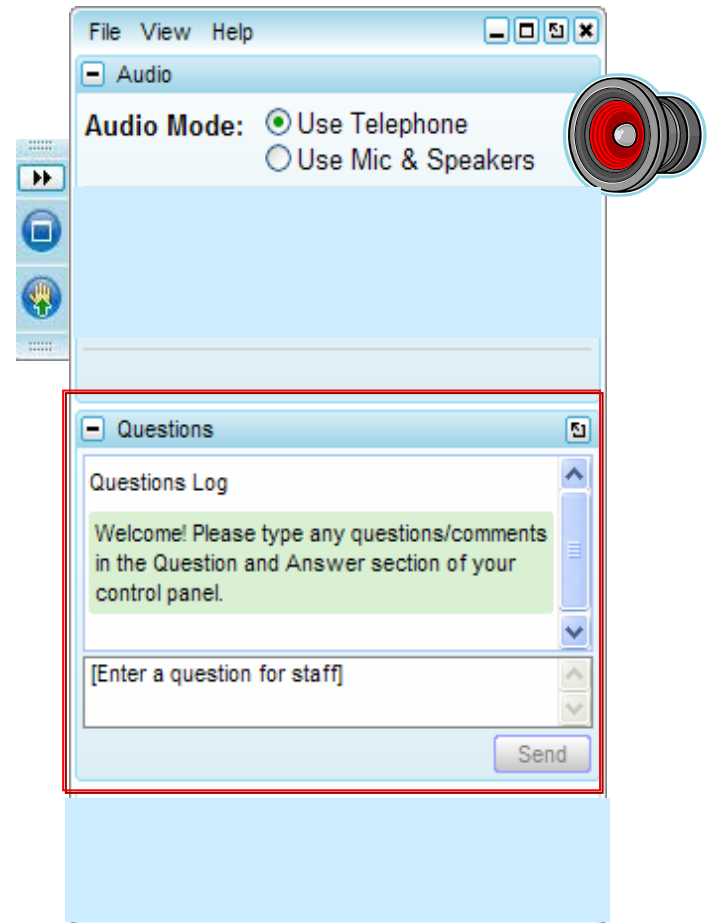
Your Action Plan

- ✓ **Windows 2000** Get off. Security support ends July 2010.
- ✓ **Windows XP** Deploy SP3 by 1H10. Plan to eliminate it by YE12. Security support ends April 2014.
- ✓ **Windows Vista** Continue deploying on new PCs if you've started. Plan to switch to Windows 7 in 2011.
- ✓ **Windows 7** Plan to spend 12 to 18 months waiting for ISV support, planning, testing and piloting.
- ✓ **Linux** Check return on investment, and be selective.
- ✓ **Office 2000, XP** Evaluate risk tolerance as products age. Office 2000 has no security support.
- ✓ **Office 2007** Identify training, UI, document format and interoperability issues. Consider skipping if you have not started planning.
- ✓ **Office 2010** Buy Office 2010 if you can wait to deploy Office 2007 until after 2010 ships. Deploy with Windows 7 in 2011.
- ✓ **Open Source Office** Check return on investment, and be selective.

Thanks for participating!

Do you have any questions?

- If you haven't done so already, please type your questions into the Questions pane.
- We will answer as many of your questions as time permits.



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