

Exhibit Pass

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Monday, May 19, Tuesday, May 20 and
 Wednesday, May 21 • Washington, DC

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- Visit our exhibit floor and explore new possibilities with more than 80 companies from US, Latin America, Asia, Africa, Europe and elsewhere—all in one place.
- Attend four keynote sessions and pick from among more than 20 solution provider sessions and case studies.
- Attend the Solution Showcase Dessert and Cocktail Receptions.



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Gartner Outsourcing & Vendor Management Summit Exhibit Pass

This exhibit pass allows access to the following sessions:

Monday, May 19

8:15 a.m. Keynote Session

Mastering Multisourcing – A Business Imperative
Linda Cohen, Gartner Potomac Ballroom C

9:45 a.m. General Session

Place Your IT and Business Process Services Bets Wisely in 2008
Ben Pring & Allie Young, Gartner Potomac Ballroom C

11:00 a.m. Solution Provider Sessions/Case Studies

HCL Technologies: Employee First, Customer Second
Speaker TBA Maryland Ballroom A

HP: Achieving Operational Excellence Through Business Process Outsourcing
Robert Vatter, Hewlett-Packard Maryland Ballroom 4-6

Neoris: Full Stream Nearshore Outsourcing Capabilities
Jeff Johnson, Neoris Maryland Ballroom C

Oracle: Flexibility for Complex Enterprises
Speaker TBA Maryland Ballroom 1-3

Satyam: Global Delivery Model 2.0
Virender Aggarwal, Satyam Maryland Ballroom B

HCL Technologies: Employee First, Customer Second
Speaker TBA Maryland Ballroom A

HP: Outsourcing With the Customer in Mind
Harry Amsden, The Tribune Company Maryland Ballroom 4-6

Neoris: Using Nearshore Outsourcing to Support Strategic Initiatives
Jeff Johnson, Neoris Maryland Ballroom C

Satyam: Global Delivery Model 2.0
Virender Aggarwal, Satyam Maryland Ballroom B

12:00 p.m. Solution Showcase Dessert Reception

..... Prince George's Exhibition Hall

2:00 p.m. Solution Provider Sessions/Case Studies

BT Americas: Innovation and Accountability: Multisourcing the Perfect Balance With BT
Scott Williams, BT Americas Maryland Ballroom 1-3

CSC: Partnering to Meet the Needs of an Emerging Market
Speaker TBA Maryland Ballroom 4-6

Infocrossing, a Wipro Company: Session Title TBA
Speaker TBA Maryland Ballroom B

Softtek: Mind the Offshore Gap – Customer Panel Session
Bjarne Erik Roscher, Siemens; Christopher Harrison, Kaplan Higher Education; Maria Steckel, Principal Financial Group; Vicente Garcia Llorens, Caixa Galicia; Beni Lopez, Softtek Maryland Ballroom A

Wipro: Realize the Value of Global IT Sourcing
Speaker TBA Maryland Ballroom C

BT Americas: Prescription Review: Lessons Learned From a Global Biopharmaceutical ITO
Paul von Autenried, Bristol-Myers Squibb Maryland Ballroom 1-3

CSC: Partnering to Meet the Needs of an Emerging Market
Speaker TBA Maryland Ballroom 4-6

Infocrossing, a Wipro Company: Session Title TBA
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Softtek: Mind the Offshore Gap – Customer Panel Session
Bjarne Erik Roscher, Siemens; Christopher Harrison, Kaplan Higher Education; Maria Steckel, Principal Financial Group; Vicente Garcia Llorens, Caixa Galicia; Beni Lopez, Softtek Maryland Ballroom A

Wipro: Session Title TBD
Speaker TBA Maryland Ballroom C

Tuesday, May 20

8:30 a.m. Keynote Session

Why HOW We Do Anything Means Everything
Dov Siedman, Management Expert and Author Potomac Ballroom C

9:45 a.m. Solution Provider Sessions/Case Studies

CompuCom Systems: Delivering on the Promise of IT Business Service Management
Thomas D. Vetterani, CompuCom Systems Maryland Ballroom 1-3

Infosys Technologies Limited: Leveraging Outsourcing in Times of Economic Uncertainty
R. Arun Kumar, Infosys Technologies Limited Maryland Ballroom B

L&T Infotech: Unlock Outsourcing's Real Potential – Powerful "Value Add"
Jim Lee, Marsh Maryland Ballroom C

Shenzhen Software Park: Shenzhen, the Pioneer City of Innovation in China, and Its Opportunities and Incentives in ITO/BPO
Mr. Chen Ying Chun and Mr. Wang Xue Wei Maryland Ballroom 4-6

Unisys: Drive Successful Business Outcomes Through IT Best Practices
Anthony Doye, Unisys Maryland Ballroom A

CompuCom Systems: Delivering on the Promise of IT Business Service Management
Thomas D. Vetterani, CompuCom Systems Maryland Ballroom 1-3

Infosys Technologies Limited: Outsourcing Partnerships: Winning in the Turns
Speaker TBA Maryland Ballroom B

L&T Infotech: Integrating Sourcing Actions with Evolving Business Needs
Speaker TBA Maryland Ballroom C

Shenzhen Software Park: Session Title TBA
Speaker TBA Maryland Ballroom 4-6

Unisys: Achieving Business Value From Outsourcing
Matt Mitchell, AARP Maryland Ballroom A

12:00 p.m. Solution Showcase Dessert Reception

..... Prince George's Exhibition Hall

2:00 p.m. Solution Provider Sessions/Case Studies

CIBER: Seven Deadly Sins and Virtues of Outsourcing
Mark Perlstein, CIBER, Inc. Maryland Ballroom B

Cognizant: Virtualization is Elevating the Quality & Value of Global Services Delivery
Speaker TBA Maryland Ballroom A

Exigen Services: Outsourcing 2.0, The Next Generation in Offshore Application Outsourcing
Doug Mow, Exigen Services Maryland Ballroom 4-6

Lionbridge: Outsourcing for Mutual Achievement and Value
Sathish Maripuri, Lionbridge Maryland Ballroom C

Siemens: An Extended IT Sustainability Model: Energy, Building Systems and IT
William McNamara, Siemens Maryland Ballroom 1-3

CIBER: Lessons Learned: Real Challenges, Real Solutions From the Front Lines
Bob Royer, Thermo Fisher and Kristy Ross, Carlson Marketing Maryland Ballroom B

Cognizant: Agile Product Engineering in Globally Distributed Model at eBay
Ravi Narayan, eBay Maryland Ballroom A

Exigen Services: Introducing Fixed Price Agile
David Webb, Exigen Services Maryland Ballroom 4-6

Lionbridge: Getting Outsourcing Right at Pearson
Marty Racioppi, Pearson Maryland Ballroom C

Siemens: IT for Sustainability
Bill O'Neill, Siemens Maryland Ballroom 1-3

5:30 – 8:30 p.m. Hospitality Suites

..... Chesapeake A-F

Wednesday, May 21

8:30 a.m. Keynote Session

Big Switch or Slow Crawl
Nicholas Carr and Micheal Treacy Potomac Ballroom C

This pass does NOT include the following:

- Conference Meals
- Gartner Analyst One-On-One Sessions
- Conference Documentation
- Analyst-User Roundtables

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