

**RESEARCH - APPLICATIONS GROUP**

Valentin Sribar - Group VP NOAMERICA USA

| Group/Team                                | Region    | Country |
|---|-----------|---------|
| <b>App Dev Integra &amp; Web Tech Mgt</b> |           |         |
| Schulman,Jeff - Mgr                       | NOAMERICA | USA     |
| <b>Development Tools &amp; Methods</b>    |           |         |
| Driver,Mark                               | NOAMERICA | USA     |
| Murphy,Thomas                             | NOAMERICA | USA     |
| Norton,David                              | EMEA      | UK      |
| <b>Platforms &amp; Middleware</b>         |           |         |
| Lheureux,Benoit                           | NOAMERICA | USA     |
| Malinverno,Paolo                          | EMEA      | UK      |
| Pezzini,Massimo                           | EMEA      | Italy   |
| Thompson,Jess                             | NOAMERICA | USA     |
| <b>Applications Architecture</b>          |           |         |
| Bradley,Anthony - Mgr                     | NOAMERICA | USA     |
| Blechar,Michael                           | NOAMERICA | USA     |
| Natis,Yefim                               | NOAMERICA | USA     |
| Schulte,Roy                               | NOAMERICA | USA     |
| Sholler,Daniel                            | NOAMERICA | USA     |
| <b>Web Team</b>                           |           |         |
| Phifer,Gene - Mgr                         | NOAMERICA | USA     |
| Cearley, David W.                         | NOAMERICA | USA     |
| Gootzit,David                             | NOAMERICA | USA     |
| Knipp, Eric                               | NOAMERICA | USA     |
| Smith,David Mitchell                      | NOAMERICA | USA     |
| Valdes,Ray                                | NOAMERICA | USA     |

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|--|-----------|-----------|
| <b>App Strategy &amp; Governance Mgt</b> |           |           |
| Nelson,Scott - Mgr                       | NOAMERICA | USA       |
| Desisto,Robert                           | NOAMERICA | USA       |
| Duggan,Jim                               | NOAMERICA | USA       |
| Hotte,Matthew                            | NOAMERICA | USA       |
| Kenney, Frank                            | NOAMERICA | USA       |
| Kyts,Andy                                | EMEA      | UK        |
| Prentice, Brian                          | ASIAPAC   | Australia |
| Vecchio,Dale                             | NOAMERICA | USA       |

| Group/Team                            | Region    | Country   |
|---------------------------------------|-----------|-----------|
| <b>Business App &amp; Process Mgt</b> |           |           |
| Drobik,Alexander - Mgr                | EMEA      | UK        |
| Maoz,Michael                          | NOAMERICA | USA       |
| Thompson,Ed                           | EMEA      | UK        |
| White,Andrew                          | NOAMERICA | USA       |
| <b>CRM Sales &amp; Marketing</b>      |           |           |
| Collins,Kimberly - Mgr                | NOAMERICA | USA       |
| Alvarez, Gene                         | NOAMERICA | USA       |
| Davies, Jim                           | EMEA      | UK        |
| Dunne,Michael                         | NOAMERICA | USA       |
| Herschel, Gareth                      | NOAMERICA | USA       |
| Radcliffe,John                        | EMEA      | UK        |
| Sarner,Adam                           | NOAMERICA | USA       |
| <b>ERP, Finance, Procurement, HR</b>  |           |           |
| Holincheck,James - Mgr                | NOAMERICA | USA       |
| Chandler,Neil                         | EMEA      | UK        |
| Otter,Thomas                          | EMEA      | Germany   |
| Rayner,Nigel                          | EMEA      | UK        |
| Van Decker,John E                     | NOAMERICA | USA       |
| Wilson,Debbie                         | NOAMERICA | USA       |
| <b>ERP Operations &amp; SCM</b>       |           |           |
| Woods,Jeff - Mgr                      | NOAMERICA | USA       |
| Ganly,Denise                          | ASIAPAC   | Australia |
| Hestermann,Christian                  | EMEA      | Germany   |
| Klappich,C. Dwight                    | NOAMERICA | USA       |
| Payne,Tim                             | EMEA      | UK        |
| Phelan,Pat                            | NOAMERICA | USA       |

|                         |           |     |
|-------------------------|-----------|-----|
| <b>Applications Mgt</b> |           |     |
| Sribar,Valentin - Mgr   | NOAMERICA | USA |
| Yvonne Genovese         | NOAMERICA | USA |
| Landry,Susan            | NOAMERICA | USA |

**RESEARCH - BUSINESS INTELLIGENCE INFO MGMT GROUP**

Jamie Popkin - Group VP                      NOAMERICA              USA

| Group/Team                       | Region    | Country   |
|----------------------------------|-----------|-----------|
| <b>Business Intelligence Mgt</b> |           |           |
| <b>Bertram,Jan - Mgr</b>         | ASIAPAC   | Australia |
| Bitterer,Andreas                 | EMEA      | Germany   |
| Gassman,Bill                     | NOAMERICA | USA       |
| Richardson,James                 | EMEA      | UK        |
| Sallam,Rita                      | NOAMERICA | USA       |
| Schlegel,Kurt                    | NOAMERICA | USA       |

| Collaborations Mgt       | Region    | Country     |
|--------------------------|-----------|-------------|
| <b>Lundy,James - Mgr</b> | NOAMERICA | USA         |
| Cain,Matthew             | NOAMERICA | USA         |
| Drakos,Nikos             | EMEA      | Portugal    |
| Mann,Jeffrey             | EMEA      | Netherlands |
| Rozwell,Carol            | NOAMERICA | USA         |
| Smith,David Mario        | NOAMERICA | USA         |

| Group/Team                            | Region    | Country   |
|---------------------------------------|-----------|-----------|
| <b>Information Infrastructure Mgt</b> |           |           |
| <b>Casonato,Regina - Mgr</b>          | EMEA      | Italy     |
| Andrews,Whit                          | NOAMERICA | USA       |
| Bell,Toby                             | NOAMERICA | USA       |
| Beyer,Mark                            | NOAMERICA | USA       |
| Chin,Kenneth                          | NOAMERICA | USA       |
| Feinberg,Donald                       | LATINAMER | Brazil    |
| Friedman,Ted                          | NOAMERICA | USA       |
| Gilbert,Mark R.                       | NOAMERICA | USA       |
| Knox,Rita                             | NOAMERICA | USA       |
| Logan,Debra                           | EMEA      | UK        |
| MacComascaigh,Mick                    | EMEA      | Germany   |
| Shегда,Karen                          | NOAMERICA | USA       |
| Thoo,Eric                             | ASIAPAC   | Singapore |

| Business Intelligence Info Mgt | Region    | Country |
|--------------------------------|-----------|---------|
| <b>Popkin,Jamie - Mgr</b>      | NOAMERICA | USA     |
| Austin,Tom                     | NOAMERICA | USA     |
| Hostmann,Bill                  | NOAMERICA | USA     |

RESEARCH - BUSINESS OF IT GROUP

Jennifer Beck - Group VP NOAMERICA USA

| Group/Team                         | Region    | Country |
|------------------------------------|-----------|---------|
| <b>Business Process Management</b> |           |         |
| <b>McCoy,David - Mgr</b>           | NOAMERICA | USA     |
| Cantara,Michele                    | NOAMERICA | USA     |
| Hill,Janelle B.                    | NOAMERICA | USA     |
| Olding,Else                        | NOAMERICA | USA     |
| Rosser,Bill                        | NOAMERICA | USA     |
| Sinur,Jim                          | NOAMERICA | USA     |

| Group/Team                              | Region    | Country |
|---|-----------|---------|
| <b>ETT/Gartner Invest</b>               |           |         |
| <b>Reynolds,Martin - Mgr</b>            | NOAMERICA | USA     |
| <b>Emerging Trends &amp; Technology</b> |           |         |
| Fenn,Jackie                             | NOAMERICA | USA     |
| <b>Gartner Investment</b>               |           |         |
| Mahon,Tim                               | NOAMERICA | USA     |
| Marsala, Frank                          | NOAMERICA | USA     |
| Notardonato, Sandra                     | NOAMERICA | USA     |
| Rizzuto,John                            | NOAMERICA | USA     |

| Group/Team                 | Region    | Country |
|----------------------------|-----------|---------|
| <b>Business of IT Mgt</b>  |           |         |
| <b>Jennifer Beck - Mgr</b> |           |         |
| Plummer,Daryl              | NOAMERICA | USA     |

| Group/Team                | Region    | Country |
|---------------------------|-----------|---------|
| <b>Business of IT I</b>   |           |         |
| <b>Apfel,Audrey - Mgr</b> | NOAMERICA | USA     |
| Fitzgerald,Donna          | NOAMERICA | USA     |
| Hanford,Michael           | NOAMERICA | USA     |
| Light,Matt                | NOAMERICA | USA     |
| Mieritz,Lars              | EMEA      | UK      |
| Stang,Daniel              | NOAMERICA | USA     |

| Group/Team                     | Region    | Country     |
|--------------------------------|-----------|-------------|
| <b>Enterprise Architecture</b> |           |             |
| <b>Buchanan,Richard - Mgr</b>  | NOAMERICA | USA         |
| Allega,Philip                  | EMEA      | UK          |
| Bittler,Scott                  | NOAMERICA | USA         |
| Burton,Betsy                   | NOAMERICA | USA         |
| Gall,Nicholas                  | NOAMERICA | USA         |
| Handler, Robert A.             | NOAMERICA | USA         |
| James,Greta                    | ASIAPAC   | Australia   |
| Lapkin,Anne                    | NOAMERICA | USA         |
| Newman,David                   | NOAMERICA | USA         |
| Robertson,Bruce                | NOAMERICA | USA         |
| Short,Julie                    | EMEA      | Switzerland |
| Wilson,Chris                   | EMEA      | UK          |

**RESEARCH - CIO RESEARCH GROUP**

John Kost - Group VP                      NOAMERICA      USA

| Group/Team                       | Region    | Country   |
|----------------------------------|-----------|-----------|
| <b>Office of the CIO</b>         |           |           |
| <b>Laracuenta, Raymond - Mgr</b> | NOAMERICA | USA       |
| Aron, Dave                       | EMEA      | UK        |
| Colella, Heather                 | NOAMERICA | USA       |
| Gerard, Michael                  | NOAMERICA | USA       |
| Hunter, Richard                  | NOAMERICA | USA       |
| Kitzis, Ellen                    | NOAMERICA | USA       |
| Mahoney, John                    | EMEA      | UK        |
| Meehan, Patrick                  | NOAMERICA | USA       |
| Mesaglio, Mary                   | EMEA      | Spain     |
| Nunno, Tina                      | NOAMERICA | USA       |
| Roberts, John                    | ASIAPAC   | Australia |
| Rowseell-Jones, Andy             | ASIAPAC   | Australia |
| Young, Colleen                   | NOAMERICA | USA       |

| Group/Team                      | Region    | Country |
|---------------------------------|-----------|---------|
| <b>IT Metrics &amp; Finance</b> |           |         |
| <b>Gomolski, Barbara - Mgr</b>  | NOAMERICA | USA     |
| Mingay, Simon                   | EMEA      | UK      |
| Potter, Kurt                    | NOAMERICA | USA     |
| Smith, Michael                  | NOAMERICA | USA     |

| Group/Team                              | Region    | Country |
|---|-----------|---------|
| <b>Exec Leadership &amp; Innovation</b> |           |         |
| <b>Morello, Diane - Mgr</b>             | NOAMERICA | USA     |
| Harris, Kathy                           | NOAMERICA | USA     |
| Lopez, Jorge                            | NOAMERICA | USA     |
| McGee, Ken                              | NOAMERICA | USA     |
| Prentice, Stephen                       | EMEA      | UK      |
| Raskino, Mark                           | EMEA      | UK      |

| Group/Team                | Region    | Country |
|---------------------------|-----------|---------|
| <b>IT Workforce</b>       |           |         |
| <b>Berry, Diane - Mgr</b> | NOAMERICA | USA     |
| Mok, Lily                 | NOAMERICA | USA     |
| Walker, Andrew            | NOAMERICA | USA     |

**RESEARCH - INDUSTRIES GROUP**

Bruce Bond - Group VP                      NOAMERICA      USA

| Group/Team                    | Region    | Country   |
|-------------------------------|-----------|-----------|
| <b>MFG, MED, RET, E&amp;U</b> |           |           |
| <b>Smith, Stephen - Mgr</b>   | NOAMERICA | USA       |
| <b>Manufacturing</b>          |           |           |
| Koslowski, Thilo              | NOAMERICA | USA       |
| Hagemeyer, Dale               | NOAMERICA | USA       |
| Miklovic, Dan                 | NOAMERICA | USA       |
| Halpern, Marc                 | NOAMERICA | USA       |
| Hughes, Andrew                | EMEA      | Belgium   |
| <b>Media</b>                  |           |           |
| Weiner, Allen                 | NOAMERICA | USA       |
| Frank, Andrew                 | NOAMERICA | USA       |
| McGuire, Michael              | NOAMERICA | USA       |
| <b>Energy &amp; Utilities</b> |           |           |
| Harrison, Keith               | EMEA      | UK        |
| Steenstrup, Kristian          | ASIAPAC   | Australia |
| Sumic, Zarko                  | NOAMERICA | USA       |
| <b>Retail</b>                 |           |           |
| <b>Davison, John - Mgr</b>    | EMEA      | UK        |
| Bambridge, Peter              | EMEA      | UK        |
| Daum, Adam                    | EMEA      | UK        |
| Baker, Van                    | NOAMERICA | USA       |
| Burt, Mim                     | EMEA      | UK        |
| Daikoku, Gale                 | NOAMERICA | USA       |
| LeHong, Hung                  | NOAMERICA | Canada    |

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|-------------------------------------|-----------|--------|
| <b>Public Services</b>              |           |        |
| <b>Earley, Annemarie - Mgr</b>      | NOAMERICA | USA    |
| <b>Education and Cross Industry</b> |           |        |
| Harris, Marti                       | NOAMERICA | USA    |
| Lowendahl, Jan-Martin               | EMEA      | Sweden |
| Rust, Bill                          | NOAMERICA | USA    |
| <b>Government</b>                   |           |        |
| Bittinger, Steve                    | NOAMERICA | USA    |
| Claps, Massimiliano                 | EMEA      | Italy  |
| Di Maio, Andrea                     | EMEA      | Italy  |
| McClure, Dave                       | NOAMERICA | USA    |
| Vining, Jeff                        | NOAMERICA | USA    |
| <b>Healthcare</b>                   |           |        |
| Edwards, Jonathan                   | EMEA      | UK     |
| Rishel, Wes                         | NOAMERICA | USA    |
| Runyon, Barry                       | NOAMERICA | USA    |
| Shaffer, Vi                         | NOAMERICA | USA    |
| <b>Providers</b>                    |           |        |
| Handler, Thomas                     | NOAMERICA | USA    |

| Group/Team                               | Region    | Country   |
|--|-----------|-----------|
| <b>Financial Services</b>                |           |           |
| <b>Oliva, Vincent - Mgr</b>              | NOAMERICA | USA       |
| <b>Banking &amp; Investment Services</b> |           |           |
| Cohen, Stessa                            | NOAMERICA | USA       |
| De Lotto, Richard                        | NOAMERICA | USA       |
| Free, Don                                | NOAMERICA | USA       |
| Knox, Mary                               | NOAMERICA | USA       |
| McKibben, Douglas                        | NOAMERICA | USA       |
| Moyer, Kristin R                         | NOAMERICA | USA       |
| Redshaw, Peter                           | EMEA      | UK        |
| Schehr, David                            | NOAMERICA | USA       |
| Uzureau, Christophe                      | ASIAPAC   | Hong Kong |
| Wolstenholme, James                      | NOAMERICA | USA       |
| <b>ISD Investment Services</b>           |           |           |
| Furlonger, David                         | NOAMERICA | Canada    |
| <b>ISD Retail/Commercial Banking</b>     |           |           |
| Newton, Alistair                         | EMEA      | UK        |
| <b>Insurance Segment</b>                 |           |           |
| <b>Booz, Robert - Mgr</b>                | NOAMERICA | USA       |
| Forte, Stephen                           | NOAMERICA | USA       |
| Galimi, Joanne                           | NOAMERICA | USA       |
| Harris-Ferrante, Kimberly                | NOAMERICA | USA       |
| Leigh, Steven                            | NOAMERICA | USA       |
| O'Neil, Maureen                          | NOAMERICA | USA       |
| Weiss, Juergen                           | EMEA      | Germany   |

**RESEARCH - IT INFRASTRUCTURE & OPERATIONS GROUP**

Joseph Baylock - Group VP      NOAMERICA      USA

| Group/Team                               | Region    | Country   |
|--|-----------|-----------|
| <b>Communications / Applications Mgt</b> |           |           |
| <b>Hafner, Bob - Mgr</b>                 | NOAMERICA | Canada    |
| Basso, Monica                            | EMEA      | Italy     |
| Blood, Steve                             | EMEA      | Spain     |
| Clark, William                           | NOAMERICA | USA       |
| Dulaney, Ken                             | NOAMERICA | USA       |
| Elliot, Bern                             | NOAMERICA | USA       |
| Johnson, Geoff                           | ASIAPAC   | Australia |
| Jones, Nick                              | EMEA      | UK        |
| Lassman, Jay                             | NOAMERICA | USA       |
| Simpson, Robin                           | ASIAPAC   | Australia |

| Group/Team                              | Region    | Country   |
|---|-----------|-----------|
| <b>Network Srv &amp; Infrastructure</b> |           |           |
| <b>Paulak, Eric - Mgr</b>               | NOAMERICA | USA       |
| Chamberlin, Ted                         | NOAMERICA | USA       |
| Fabbi, Mark                             | NOAMERICA | Canada    |
| King, Michael                           | NOAMERICA | USA       |
| Mason, Robert                           | NOAMERICA | USA       |
| Munch, Bjarne                           | ASIAPAC   | Australia |
| Redman, Phillip                         | NOAMERICA | USA       |
| Rickard, Neil                           | EMEA      | UK        |
| Wallin, Leif-Olof                       | EMEA      | Sweden    |
| Zimmerman, Timothy                      | NOAMERICA | USA       |

| Group/Team                   | Region    | Country |
|------------------------------|-----------|---------|
| <b>Server I&amp;O</b>        |           |         |
| <b>Paquet, Raymond - Mgr</b> | NOAMERICA | USA     |
| Bitman, Thomas               | NOAMERICA | USA     |
| Butler, Andrew               | EMEA      | UK      |
| Chuba, Mike                  | NOAMERICA | USA     |
| Claunch, Carl                | NOAMERICA | USA     |
| Dawson, Phillip              | EMEA      | UK      |
| Kumar, Rakesh                | EMEA      | UK      |
| Phelps, John                 | NOAMERICA | USA     |
| Scott, Donna                 | NOAMERICA | USA     |
| Weiss, George                | NOAMERICA | USA     |

| Group/Team                               | Region    | Country |
|--|-----------|---------|
| <b>Client Computing/ Storage I&amp;O</b> |           |         |
| <b>Smulders, Charles - Mgr</b>           | NOAMERICA | USA     |
| <b>Client Computing</b>                  |           |         |
| Fiering, Leslie                          | NOAMERICA | USA     |
| Gammage, Brian                           | EMEA      | UK      |
| Kleyhans, Stephen                        | NOAMERICA | Canada  |
| Margevicius, Mark                        | NOAMERICA | USA     |
| Silver, Michael                          | NOAMERICA | USA     |
| Troni, Federica                          | EMEA      | Italy   |
| <b>Storage I&amp;O</b>                   |           |         |
| Childs, Sheila                           | NOAMERICA | USA     |
| Dicenzo, Carolyn                         | NOAMERICA | USA     |
| Filks, Valdis                            | EMEA      | Sweden  |
| Passmore, Robert                         | NOAMERICA | USA     |
| Russell, Dave                            | NOAMERICA | USA     |
| Zafos, Stanley                           | NOAMERICA | USA     |

| Group/Team              | Region    | Country |
|-------------------------|-----------|---------|
| <b>IT Operations</b>    |           |         |
| <b>Enck, John - Mgr</b> | NOAMERICA | USA     |
| Adams, Patricia         | NOAMERICA | USA     |
| Brittain, Kris          | NOAMERICA | USA     |
| Cappelli, Will          | EMEA      | UK      |
| Colville, Ronni         | NOAMERICA | USA     |
| Cosgrove, Terrence      | NOAMERICA | USA     |
| Coyle, David            | NOAMERICA | USA     |
| Curtis, Debra           | NOAMERICA | USA     |
| Govekar, Milind         | EMEA      | UK      |
| Haight, Cameron         | NOAMERICA | USA     |
| Holub, Ed               | NOAMERICA | USA     |
| Malik, Bill             | NOAMERICA | USA     |
| Morency, John           | NOAMERICA | USA     |
| Williams, David         | NOAMERICA | USA     |

| Group/Team                                | Region    | Country |
|---|-----------|---------|
| <b>IT Infrastructure &amp; Operations</b> |           |         |
| <b>Joseph Baylock - Group VP</b>          | NOAMERICA | USA     |
| Cappuccio, David                          | NOAMERICA | USA     |
| Pultz, Jay                                | NOAMERICA | USA     |

**RESEARCH - JAPAN RESEARCH GROUP**

Satoshi Yamanoi - Group VP      ASIAPAC      Japan

| Group/Team                             | Region  | Country |
|--|---------|---------|
| <b>Yamanoi,Satoshi - Mgr</b>           | ASIAPAC | Japan   |
| <b>JP IT Infrastructure/Operations</b> |         |         |
| Hariu,Eri                              | ASIAPAC | Japan   |
| Mataga,Tadaaki                         | ASIAPAC | Japan   |
| Nagashima,Yurika                       | ASIAPAC | Japan   |
| Suzuki,Masaki                          | ASIAPAC | Japan   |
| <b>JP Sourcing</b>                     |         |         |
| Adachi,Yuko                            | ASIAPAC | Japan   |
| Ebina, Tsuyoshi                        | ASIAPAC | Japan   |
| Morikawa,Chiaki                        | ASIAPAC | Japan   |
| <b>JP IT Management</b>                |         |         |
| Matsubara, Eiichi                      | ASIAPAC | Japan   |

|                               |         |       |
|-------------------------------|---------|-------|
| <b>JP Applications</b>        |         |       |
| <b>Horiuchi,Hideaki - Mgr</b> | ASIAPAC | Japan |
| Iijima,Kimihiko               | ASIAPAC | Japan |
| Ishibashi,Masahiko            | ASIAPAC | Japan |
| Kawabe, Kensuke               | ASIAPAC | Japan |
| Motoyoshi,Koji                | ASIAPAC | Japan |
| Nakajima,Kazuteru             | ASIAPAC | Japan |
| Shiga,Katsushi                | ASIAPAC | Japan |

| Group/Team                                  | Region  | Country |
|---|---------|---------|
| <b>JP Technology &amp; Service Provider</b> |         |         |
| <b>Nakano,Nagayoshi - Mgr</b>               | ASIAPAC | Japan   |
| <b>IT Demand</b>                            |         |         |
| Ito,Yuki                                    | ASIAPAC | Japan   |
| Katayama,Hiroyuki                           | ASIAPAC | Japan   |
| Narisawa,Rika                               | ASIAPAC | Japan   |
| <b>Semiconductors</b>                       |         |         |
| Kuniba,Masao                                | ASIAPAC | Japan   |
| Ogawa,Takashi                               | ASIAPAC | Japan   |
| Shimizu,Hiroyuki                            | ASIAPAC | Japan   |
| Yamaji,Masatsune                            | ASIAPAC | Japan   |

|   |         |       |
|---|---------|-------|
| <b>JP Technology &amp; Service Provider</b> |         |       |
| <b>Tazaki,Kenshi - Mgr</b>                  | ASIAPAC | Japan |
| <b>Communications</b>                       |         |       |
| Hori,Katsuo                                 | ASIAPAC | Japan |
| Ishiwata,Akiyoshi                           | ASIAPAC | Japan |
| Sato,Atsuro                                 | ASIAPAC | Japan |
| <b>Hardware</b>                             |         |       |
| Aoyama,Hiroko                               | ASIAPAC | Japan |
| Malta, Kanae                                | ASIAPAC | Japan |
| Mitani, Tomoka                              | ASIAPAC | Japan |
| Kakahashi,Keiko                             | ASIAPAC | Japan |

**RESEARCH - SECURITY / RISK / PRIVACY / COMP GROUP**

Jane Doorly - Group VP                      EMEA                      UK

| Group/Team                       | Region    | Country |
|----------------------------------|-----------|---------|
| <b>Infrastructure Protection</b> |           |         |
| <b>Wheatman, Vic - MVP</b>       | NOAMERICA | USA     |
| Feiman, Joseph                   | NOAMERICA | USA     |
| Girard, John                     | NOAMERICA | USA     |
| Hils, Adam                       | NOAMERICA | USA     |
| Kavanagh, Kelly M.               | NOAMERICA | USA     |
| Litan, Avivah                    | NOAMERICA | USA     |
| McDonald, Neil                   | NOAMERICA | USA     |
| Orans, Lawrence                  | NOAMERICA | USA     |
| Pescatore, John                  | NOAMERICA | USA     |
| Walls, Andrew                    | NOAMERICA | USA     |
| Young, Greg                      | NOAMERICA | Canada  |

| Group/Team                   | Region    | Country |
|------------------------------|-----------|---------|
| <b>Secure Bus Enablement</b> |           |         |
| <b>Wagner Ray - Mgr</b>      | NOAMERICA | USA     |
| Allan, Ant                   | NOAMERICA | USA     |
| Carpenter, Perry             | NOAMERICA | USA     |
| Firstbrook, Peter            | NOAMERICA | Canada  |
| Hallawell, Arabella          | NOAMERICA | USA     |
| Kreizman, Gregg              | NOAMERICA | USA     |
| Ouellet, Eric                | NOAMERICA | Canada  |
| Perkins, Earl                | NOAMERICA | USA     |

| Group/Team                        | Region    | Country |
|-----------------------------------|-----------|---------|
| <b>Security &amp; Risk Mgmt I</b> |           |         |
| <b>Jane Doorly - Mgr</b>          | EMEA      | UK      |
| Nicolett, Mark                    | NOAMERICA | USA     |
| Proctor, Paul E.                  | NOAMERICA | USA     |

| Group/Team                        | Region    | Country |
|-----------------------------------|-----------|---------|
| <b>Compliance/Risk/Leadership</b> |           |         |
| <b>Byrnes, F. Christian - Mgr</b> | NOAMERICA | USA     |
| Bace, John                        | NOAMERICA | USA     |
| Caldwell, French                  | NOAMERICA | USA     |
| Casper, Carsten                   | EMEA      | Germany |
| Heiser, Jay                       | EMEA      | UK      |
| Scholtz, Tom                      | EMEA      | UK      |
| Wheatman, Jeffery                 | NOAMERICA | USA     |
| Witty, Roberta J.                 | NOAMERICA | USA     |

**RESEARCH - SOURCING / PROCUREMENT / ASSET MGT GROUP**

Mike Lafford - Group VP                      ASIAPAC                      Australia

| Group/Team                            | Region    | Country |
|---------------------------------------|-----------|---------|
| <b>Sourcing and Vendor Management</b> |           |         |
| <b>Mike, Lafford - Mgr</b>            |           |         |
| Ambrose, Christopher                  | NOAMERICA | USA     |
| Cohen, Linda                          | NOAMERICA | USA     |

| IT Asset Mgmt & Procurement | Region    | Country |
|-----------------------------|-----------|---------|
| <b>Park, Alvin - Mgr</b>    | NOAMERICA | USA     |
| Bona, Alexa                 | EMEA      | UK      |
| Buchanan, Stewart           | EMEA      | UK      |
| DeSalvo, Frank              | NOAMERICA | USA     |
| Disbrow, Jane               | NOAMERICA | USA     |
| Heine, Jack                 | NOAMERICA | USA     |
| Ni, Richard                 | ASIAPAC   | SGP     |
| O'Brien, Frances            | NOAMERICA | USA     |
| Snyder, William             | NOAMERICA | USA     |
| Wesche, Peter               | EMEA      | Germany |

| Group/Team                         | Region    | Country    |
|------------------------------------|-----------|------------|
| <b>Research BPCs / IT Sourcing</b> |           |            |
| <b>Mitchell, Richard - Mgr</b>     | EMEA      | UK         |
| <b>IT Sourcing</b>                 |           |            |
| Da Rold, Claudio                   | EMEA      | Italy      |
| Dreyfuss, Cassio                   | LATINAMER | Brazil     |
| Huntley, Helen                     | NOAMERICA | USA        |
| Iyengar, Partha                    | ASIAPAC   | IND        |
| Karamouzis, Frances                | NOAMERICA | USA        |
| Longwood, Jim                      | ASIAPAC   | Australia  |
| Marriott, Ian                      | EMEA      | UK         |
| Matlus, Richard T.                 | NOAMERICA | USA        |
| Maurer, William                    | NOAMERICA | USA        |
| Metcalfe, Tina                     | EMEA      | UK         |
| Ridder, Frank                      | EMEA      | Germany    |
| Van Der Heiden, Gilbert            | EMEA      | Netherland |
| <b>Research BPCs</b>               |           |            |
| Dixon, Christopher                 | NOAMERICA | USA        |
| Noggle, Thomas                     | NOAMERICA | USA        |
| Searle, Samantha                   | EMEA      | UK         |

RESEARCH - TECH & SERVICE PROVIDERS GROUP

Mike Harris - Group VP NOAMERICA USA

| Group/Team                            | Region    | Country   |
|---------------------------------------|-----------|-----------|
| <b>Communications</b>                 |           |           |
| <b>Dykes,Mark - Mgr</b>               | EMEA      | UK        |
| Willis, David A.                      | NOAMERICA | USA       |
| <b>Carrier Network Infrastructure</b> |           |           |
| <b>Fabricius, Frank - Mgr</b>         | EMEA      | Denmark   |
| Fabre, Sylvain                        | EMEA      | UK        |
| Fernandez, Juan Ignacio               | NOAMERICA | USA       |
| Forsman, Jouni                        | EMEA      | France    |
| Keene, Ian                            | EMEA      | UK        |
| Kish, Deborah                         | NOAMERICA | USA       |
| Kjeldsen, Peter                       | EMEA      | Denmark   |
| Sharma, Ashkay K.                     | NOAMERICA | USA       |
| Tian, Tina                            | ASIAPAC   | China     |
| Tratz-Ryan, Bettina                   | EMEA      | Germany   |
| Yang, Joy                             | ASIAPAC   | China     |
| <b>Carrier Ops &amp; Strategies</b>   |           |           |
| <b>Bidaud, Bertrand - Mgr</b>         | ASIAPAC   | Singapore |
| Bhatia, Kamlesh                       | ASIAPAC   | India     |
| Delcroix, Jean-Claude                 | EMEA      | Belgium   |
| Foong, King Few                       | ASIAPAC   | Singapore |
| Hahn, William                         | NOAMERICA | Delaware  |
| Kurth, Martina                        | EMEA      | Germany   |
| Patrick, Charlotte                    | EMEA      | UK        |
| Schoener, Margaret                    | NOAMERICA | USA       |
| Scholz, Norbert                       | EMEA      | Germany   |
| Shah, Shaily                          | ASIAPAC   | India     |
| Winogradoff, Alex                     | NOAMERICA | USA       |
| <b>Consumer Services</b>              |           |           |
| <b>Chetham, Andrew - Mgr</b>          | ASIAPAC   | Hong Kong |
| Baghdassarian, Stephanie              | EMEA      | France    |
| Ekholm, Jessica                       | EMEA      | UK        |
| Elizalde, Fernando                    | EMEA      | UK        |
| Gupta, Madhusudan                     | ASIAPAC   | Singapore |
| Gupta, Neha                           | ASIAPAC   | India     |
| Hart, Tole J.                         | NOAMERICA | USA       |
| Ingelbrecht, Nick                     | ASIAPAC   | Australia |
| Jopling, Elroy                        | NOAMERICA | Canada    |
| Sabia, Amanda                         | NOAMERICA | USA       |
| San Miguel, Elia                      | LATINAMER | Brazil    |
| Shen, Sandy                           | ASIAPAC   | China     |

| Group/Team                          | Region    | Country |
|-------------------------------------|-----------|---------|
| <b>Communications</b>               |           |         |
| <b>Dykes, Mark - Mgr</b>            | EMEA      | UK      |
| <b>Enterprise Network Svcs</b>      |           |         |
| <b>Hackler, Kathie - Mgr</b>        | NOAMERICA | USA     |
| Fu, Vincent                         | ASIAPAC   | China   |
| Goodness, Eric                      | NOAMERICA | USA     |
| Leong, Lydia                        | NOAMERICA | USA     |
| Morrison, Scott                     | EMEA      | France  |
| O'Connell, Daniel                   | NOAMERICA | USA     |
| Pham, Nhat                          | NOAMERICA | USA     |
| Ruud, Katja                         | EMEA      | Sweden  |
| Spink, Mike                         | EMEA      | UK      |
| Tenneson, Christine                 | NOAMERICA | USA     |
| To, Chee Eng                        | ASIAPAC   | SGP     |
| Uden, Lisa                          | EMEA      | UK      |
| <b>Entrprs Comm App &amp; Infra</b> |           |         |
| <b>Snyder, Jeff - Mgr</b>           | NOAMERICA | USA     |
| Canales, Christian                  | EMEA      | France  |
| Cramoysan, Steve                    | EMEA      | UK      |
| Fernandez, Megan Marek              | NOAMERICA | USA     |
| Holland, Aveline                    | NOAMERICA | USA     |
| Kraus, Drew                         | NOAMERICA | USA     |
| K.B., Sanish                        | ASIAPAC   | India   |
| Montero, Isabel                     | EMEA      | UK      |
| Real, Severine                      | NOAMERICA | USA     |
| Reed, Carolyn                       | NOAMERICA | USA     |
| Rolfe, Andy                         | EMEA      | UK      |
| Singh, Naresh                       | ASIAPAC   | India   |
| Skorupa, Joe                        | NOAMERICA | USA     |
| <b>Mobile Devices</b>               |           |         |
| <b>Chapman, Jason - Mgr</b>         | EMEA      | UK      |
| Cozza, Roberta                      | EMEA      | UK      |
| De La Vergne, Hugues                | NOAMERICA | USA     |
| Glenn, David                        | NOAMERICA | USA     |
| Gupta, Anshul                       | ASIAPAC   | India   |
| Milanesi, Carolina                  | EMEA      | UK      |
| Nguyen, Tuong                       | NOAMERICA | USA     |
| Zimmermann, Annette                 | EMEA      | Germany |

RESEARCH - TECH & SERVICE PROVIDERS (cont'd)

Mike Harris - Group VP                      NOAMERICA      USA

| Group/Team                      | Region    | Country   |
|---------------------------------|-----------|-----------|
| <b>IT Hardware Mkt</b>          |           |           |
| <b>Boon,Matthew - Mgr</b>       | ASIAPAC   | Australia |
| <b>Client Computing Markets</b> |           |           |
| <b>Johnson,Andrew - Mgr</b>     |           |           |
| Atwal,Ranjit                    | EMEA      | UK        |
| Chakraborti,Diptarup            | ASIAPAC   | India     |
| Durand,Isabelle                 | EMEA      | France    |
| Escherich,Meike                 | EMEA      | UK        |
| He,Eileen                       | ASIAPAC   | China     |
| Jump,Annette                    | EMEA      | UK        |
| Kitagawa,Mikako                 | NOAMERICA | USA       |
| Lakehal,Bruno                   | EMEA      | France    |
| Lee,Chae-Gi                     | ASIAPAC   | Korea     |
| McIntyre, Angela                | NOAMERICA | USA       |
| Shiffner III,George             | NOAMERICA | USA       |
| Tay,Lillian                     | ASIAPAC   | SGP       |
| Tsai,Tracy                      | ASIAPAC   | Taiwan    |
| Vasquez,Raphael Hernandez       | NOAMERICA | USA       |
| Ye,Simon                        | ASIAPAC   | China     |
| <b>Printing Markets</b>         |           |           |
| <b>Grant,Peter - Mgr</b>        | NOAMERICA | USA       |
| Basilere,Peter                  | NOAMERICA | USA       |
| Chae,Seong Joon                 | ASIAPAC   | Korea     |
| Choudhury,Amrita                | ASIAPAC   | India     |
| De Silva Leon,Federico          | NOAMERICA | USA       |
| Dixon,Don                       | NOAMERICA | USA       |
| Drew,Cecile                     | EMEA      | UK        |
| Hancock,Malcolm                 | EMEA      | UK        |
| Lam,Lai-Ling                    | ASIAPAC   | Singapore |
| Li,Yulan                        | ASIAPAC   | China     |
| McNee,Sharon                    | EMEA      | UK        |
| Prabhakar,Tosh                  | EMEA      | UK        |
| Santos,Sergio                   | LATINAMER | Brazil    |
| Tripathi, Vishal                | ASIAPAC   | India     |
| Weierstein,Ken                  | NOAMERICA | USA       |
| Yeung,Jackie                    | ASIAPAC   | China     |

| Group/Team                         | Region    | Country   |
|------------------------------------|-----------|-----------|
| <b>IT Hardware Mkt</b>             |           |           |
| <b>Boon,Matthew - Mgr</b>          | ASIAPAC   | Australia |
| <b>Server Markets</b>              |           |           |
| <b>Benson,Karen - Mgr</b>          | EMEA      | France    |
| Gadjuli,Erica                      | ASIAPAC   | Indonesia |
| Guler, Aylin                       | EMEA      | UK        |
| Hardcastle,Jonathon                | EMEA      | UK        |
| Hewitt,Jeffrey                     | NOAMERICA | USA       |
| Iyer, Nandita                      | ASIAPAC   | India     |
| Kim,Andrew                         | ASIAPAC   | Korea     |
| Kota,Heeral                        | NOAMERICA | USA       |
| Mishra,Naveen                      | ASIAPAC   | India     |
| O'Connell,Adrian                   | EMEA      | UK        |
| Rasit,Errol                        | EMEA      | UK        |
| Tian,Uko                           | ASIAPAC   | China     |
| Wu,Jennifer                        | ASIAPAC   | Taiwan    |
| Yamada,Kiyomi                      | NOAMERICA | USA       |
| <b>Storage Markets</b>             |           |           |
| <b>Sargeant,Phillip - Mgr</b>      | ASIAPAC   | Australia |
| Adams,April                        | NOAMERICA | USA       |
| Chang,Jimmie                       | ASIAPAC   | China     |
| Cox,Roger                          | NOAMERICA | USA       |
| Kros,Anthony                       | NOAMERICA | USA       |
| Low,Suzie                          | ASIAPAC   | Singapore |
| Monroe,John                        | NOAMERICA | USA       |
| Munglani,Aman                      | ASIAPAC   | India     |
| Pant,Nikhil                        | ASIAPAC   | India     |
| Rinnen,Pushan                      | NOAMERICA | USA       |
| Taylor,Donna                       | NOAMERICA | USA       |
| <b>Hardware Platforms Research</b> |           |           |
| Anavitarte, Luis                   | NOAMERICA | USA       |

RESEARCH - TECH & SERVICE PROVIDERS (cont'd)

Mike Harris - Group VP NOAMERICA USA

| Group/Team                           | Region    | Country |
|--------------------------------------|-----------|---------|
| <b>Semiconductors/Design Mgt</b>     |           |         |
| <b>Eastlake, Jim - Mgr</b>           | EMEA      | UK      |
| <b>Applications &amp; Devices I</b>  |           |         |
| <b>Phillips, Andrew - Mgr</b>        | EMEA      | UK      |
| Blanco, Adriana                      | EMEA      | UK      |
| Bruederle, Stanley                   | NOAMERICA | USA     |
| Erensen, John                        | NOAMERICA | USA     |
| Leong, Amy                           | NOAMERICA | USA     |
| Lewis, Bryan                         | NOAMERICA | USA     |
| Ohr, Steve                           | NOAMERICA | USA     |
| Oppenheimer, Marielena               | NOAMERICA | USA     |
| Teng, Amy                            | ASIAPAC   | Taiwan  |
| Velosa, Alfonso                      | NOAMERICA | USA     |
| Wang, Jamie                          | ASIAPAC   | Taiwan  |
| Williams, Mike                       | EMEA      | UK      |
| Xu, Oliver                           | ASIAPAC   | China   |
| <b>Applications &amp; Devices II</b> |           |         |
| <b>Barber, John - Mgr</b>            | NOAMERICA | USA     |
| Heiderson, Chris                     | ASIAPAC   | HKG     |
| Koh, Phillip                         | ASIAPAC   | SGP     |
| Lee, Ben                             | ASIAPAC   | Taiwan  |
| Middleton, Peter                     | NOAMERICA | Canada  |
| Mushell, Sergis                      | NOAMERICA | USA     |
| Norwood, Andrew                      | EMEA      | UK      |
| O'Donovan, Paul                      | EMEA      | UK      |
| Ramamoorthy, Ganesh                  | ASIAPAC   | India   |
| Reilly, Nolan                        | NOAMERICA | USA     |
| Unsworth, Joseph                     | NOAMERICA | USA     |
| Van Hoy, Gerald                      | NOAMERICA | USA     |
| Wang, Brady                          | ASIAPAC   | Taiwan  |

| Group/Team                        | Region    | Country   |
|-----------------------------------|-----------|-----------|
| <b>Semiconductors/Design Mgt</b>  |           |           |
| <b>Eastlake, Jim - Mgr</b>        | EMEA      | UK        |
| <b>Manufacturing</b>              |           |           |
| <b>Rinnen, Klaus-Dieter - Mgr</b> | NOAMERICA | USA       |
| Brown, Joan                       | NOAMERICA | USA       |
| Christensen, David                | NOAMERICA | USA       |
| Fox, Pat                          | NOAMERICA | USA       |
| Freeman, Dean                     | NOAMERICA | USA       |
| Gettle, John                      | NOAMERICA | USA       |
| Hines, James                      | NOAMERICA | USA       |
| Maloata, Kerry                    | NOAMERICA | USA       |
| Stromberg, Mark                   | NOAMERICA | USA       |
| Tan, Kay Yang                     | ASIAPAC   | Singapore |
| Valenzuela, Maria                 | NOAMERICA | USA       |
| Van, Barbara                      | NOAMERICA | USA       |
| Walker, Jim                       | NOAMERICA | USA       |
| Johnson, Bob                      | NOAMERICA | USA       |

|                                  |      |    |
|----------------------------------|------|----|
| <b>Semiconductors/Design Mgt</b> |      |    |
| <b>Eastlake, Jim - Mgr</b>       | EMEA | UK |
| Tully, Jim                       | EMEA | UK |

RESEARCH - TECH & SERVICE PROVIDERS (cont'd)

Mike Harris - Group VP NOAMERICA USA

| Group/Team                          | Region    | Country   |
|-------------------------------------|-----------|-----------|
| <b>Software and Services</b>        |           |           |
| <b>Rocco,Eric - Mgr</b>             | NOAMERICA | USA       |
| <b>Consulting &amp; SI Analysts</b> |           |           |
| <b>Adams,Christine - Mgr</b>        |           |           |
| Goldman,Matthew                     | NOAMERICA | USA       |
| Heng,Jacqueline                     | ASIAPAC   | Singapore |
| Jester,Rolf                         | ASIAPAC   | Australia |
| Lo,Twiggy                           | ASIAPAC   | Hong Kong |
| Matson,Susanne                      | EMEA      | UK        |
| Parveen,Khalda                      | EMEA      | UK        |
| Soejarto,Alex                       | NOAMERICA | USA       |
| Tan,Susan                           | NOAMERICA | USA       |
| Tang,Tina T                         | ASIAPAC   | China     |
| von Uechtritz,Michael               | EMEA      | Germany   |
| <b>Software</b>                     |           |           |
| <b>Correia,Joanne - Mgr</b>         | NOAMERICA | USA       |
| Biscotti,Fabrizio                   | EMEA      | UK        |
| Cheung,Matthew                      | ASIAPAC   | Hong Kong |
| Dayley,Alan                         | NOAMERICA | USA       |
| Dharmasthira,Yanna                  | ASIAPAC   | Indonesia |
| Eid,Tom                             | NOAMERICA | USA       |
| Eschinger,Charles                   | NOAMERICA | USA       |
| Graham,Colleen                      | NOAMERICA | USA       |
| Granetto, Bianca Francesca          | EMEA      | Italy     |
| Huang,Hai Hong                      | NOAMERICA | USA       |
| Jones, Teresa                       | EMEA      | UK        |
| Mertz,Sharon                        | NOAMERICA | USA       |
| Millman, Rene                       | EMEA      | UK        |
| Pang,Chris                          | EMEA      | UK        |
| Raina,Asheesh                       | ASIAPAC   | India     |
| Sommer,Dan                          | EMEA      | Sweden    |
| Sood,Bhavish                        | ASIAPAC   | India     |
| Wurster,Laurie                      | NOAMERICA | USA       |

| Group/Team                               | Region    | Country   |
|--|-----------|-----------|
| <b>Software and Services</b>             |           |           |
| <b>Rocco,Eric - Mgr</b>                  | NOAMERICA | USA       |
| <b>IT Servs Mkt Strats &amp; Metrics</b> |           |           |
| <b>Wayson,Dennis- Mgr</b>                | NOAMERICA | USA       |
| Addy,Robert                              | EMEA      | UK        |
| Blackmore,Dean                           | EMEA      | Belgium   |
| Couture,Adam                             | NOAMERICA | USA       |
| Hale,Kathey                              | NOAMERICA | USA       |
| Harris, Jason                            | EMEA      | UK        |
| Igou,Bob                                 | NOAMERICA | USA       |
| Ng,Freddie                               | ASIAPAC   | Singapore |
| Roy,Arup                                 | ASIAPAC   | India     |
| Silliman,Ron                             | NOAMERICA | USA       |
| <b>Outsourcing - ITO and BPO</b>         |           |           |
| <b>Rocco,Eric - Mgr</b>                  | NOAMERICA | USA       |
| Anderson,Dane                            | NOAMERICA | USA       |
| Brown,Robert                             | NOAMERICA | USA       |
| Chon,Min Joo                             | ASIAPAC   | Korea     |
| Pring,Benjamin                           | NOAMERICA | USA       |
| Singh,Tervinderjit                       | ASIAPAC   | Singapore |
| Tombohm,Cathy                            | EMEA      | UK        |
| Tramacere,Gianluca                       | EMEA      | UK        |
| Young,Allie                              | NOAMERICA | USA       |

**RESEARCH - TECH & SERVICE PROVIDERS (cont'd)**

Mike Harris - Group VP                      NOAMERICA      USA

| Group/Team                              | Region    | Country     |
|---|-----------|-------------|
| <b>Vertical Industry/Strategy/SMB</b>   |           |             |
| Goodwin, Robert - Mgr                   | NOAMERICA | USA         |
| <b>Security Solutions</b>               |           |             |
| Contu, Ruggero                          | EMEA      | UK          |
| <b>Small &amp; Midsize Business</b>     |           |             |
| Anderson, Robert                        | NOAMERICA | USA         |
| Browning, James                         | NOAMERICA | USA         |
| Caminos, Michele                        | ASIAPAC   | New Zealand |
| Faust, Jocelyn                          | NOAMERICA | USA         |
| <b>IT Mkt &amp; Channels Strategies</b> |           |             |
| Bova, Tiffani                           | NOAMERICA | USA         |
| Fouts, Richard                          | NOAMERICA | USA         |
| McLellan, Laura                         | NOAMERICA | USA         |
| McMurphy, Neil                          | ASIAPAC   | Australia   |
| <b>Industry Market Strategies</b>       |           |             |
| Cournoyer, Susan - Mgr                  | NOAMERICA | USA         |
| Brant, Kenneth F.                       | NOAMERICA | USA         |
| D'Orazio, Vittorio                      | EMEA      | UK          |
| Finkeldey Derry N.                      | ASIAPAC   | Australia   |
| Liu, Venecia                            | NOAMERICA | USA         |
| Lovelock, John David                    | NOAMERICA | Canada      |
| Moore, Cynthia                          | NOAMERICA | USA         |
| Roster, Jeffrey                         | NOAMERICA | USA         |
| Sood, Rishi                             | NOAMERICA | USA         |

| Group/Team                              | Region    | Country |
|---|-----------|---------|
| <b>Tech &amp; Service Providers Mgt</b> |           |         |
| Harris, Mike - GVP                      | NOAMERICA | USA     |
| Hayward, Simon                          | NOAMERICA | USA     |
| Newbury, Kenneth                        | NOAMERICA | USA     |
| <b>Service Dir Customer Insights</b>    |           |         |
| Fulton, Roger                           | EMEA      | UK      |
| <b>Global Forecasting</b>               |           |         |
| Gordon, Richard                         | EMEA      | UK      |