

Calendra Brings BMC Closer to Integrated Identity Management

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Enterprise demand for integrated IT service and identity management continues to grow. The acquisition of Calendra should enable BMC Software to meet this demand with an integrated product suite.

NEWS ANALYSIS

Event

On 10 January 2005, BMC, which provides enterprise management solutions, announced plans to acquire Calendra, a vendor of Internet-based identity management solutions headquartered in Paris. BMC plans to integrate Calendra's products in an integrated suite of identity management solutions that include enterprise directories, workflow, PBX management and active directory management.

Analysis

The Calendra acquisition confirms Gartner's long-standing prediction that the demand for strong administration functions will drive further consolidation in the identity management market. Businesses want vendors that can deliver integrated directory management and identity management solutions that also include workflow functions. This deal should enable BMC to deliver such an integrated product — and will certainly stop the rumors that the company plans to abandon this market.

The deal puts BMC back on the identity management map by strengthening the weakest element of its product offering: workflow. The acquisition will also position BMC well to offer an integrated identity management and IT service management offering, for which Gartner anticipates stronger market demand beginning in 2008. However, BMC still lacks another important element of a complete identity and access management solution: enterprise access management. The ability to offer an integrated product should also enable BMC to sell more of its Control-SA identity management solution through its Remedy channel. This market has seen other identity management vendors, such as Courion and M-Tech, gain wide attention and accelerated growth due to their market leadership in password management.

Recommendations

- BMC Control-SA customers that have not yet implemented a third-party solution for workflow: Consider the new workflow capability offered by the forthcoming merged product.
- Calendra customers seeking identity management solutions: Consider Control-SA when evaluating identity management solutions.

Analytical Sources: Roberta Witty, Kris Brittain and John Enck, Gartner Research

Recommended Reading and Related Research

- "Identity and Access Management Defined" — An identity and access management solution requires multiple products from multiple vendors, as well as changes in business processes. **By Roberta Witty and others**
- "Information Security Awareness Training Is Essential to Protect IT Assets" — Technology can protect the workforce against external threats — but education can protect users against themselves. **By Roberta Witty and others**

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