Meet one-on-one with a Gartner analyst

Sit privately for 30 minutes with a Gartner analyst who specializes in the topic you’d like to discuss. Many attendees tell us that a one-on-one session is worth the price of admission, in itself!

As a Gartner conference attendee, you are entitled to up to two private 30-minute consultations with an analyst of your choice. These sessions are a great way to reinforce the lessons learned and how-to recommendations presented throughout the conference.

Meet the analysts

Cloud and virtualization

Ed Anderson
Vice President

FOCUS AREAS: Cloud computing; public cloud; private cloud; hybrid cloud; cloud service brokerage; cloud management; cloud market trends; cloud market forecast; new market opportunities; market and competitive intelligence

INDUSTRY: Technology and telecom

Thomas J. Bittman
Vice President and Distinguished Analyst

FOCUS AREAS: Server virtualization selection, deployment, strategies; private and hybrid cloud computing strategies; hybrid IT: operational models for IT in a cloud computing world; future of key virtualization vendors

INDUSTRY: Education

Philip Dawson
Vice President

FOCUS AREAS: ERP platform selection; virtualization and consolidation products and vendors; server platform and operating system positioning; heavily virtualized and/or private cloud; data center impact of virtualization initiative

INDUSTRY: Technology and telecom

Naveen Mishra
Director

FOCUS AREAS: Servers and integrated systems; virtualization; cloud (private and IaaS); data center planning and transformation; Asia Pacific data center locations/market

INDUSTRY: Banking, finance and insurance

Dennis Smith
Director

FOCUS AREAS: Private and hybrid cloud computing strategies; clarifying the cloud management platform market; containers; business continuity management

INDUSTRY: Banking, finance and insurance

Evan Zeng
Director

FOCUS AREAS: Development of bimodal data center infrastructure architecture and roadmap; data center networking, software-defined data center, software-defined network and network function virtualization; cloud computing for infrastructure and service strategy; banking on the cloud and cloud transformation by software-defined data center and software-defined network; AsiaPac and China’s data center and cloud infrastructure market dynamics

INDUSTRY: Banking, finance and insurance

“This is the conference that I make sure I attend every year. I really believe that between getting a chance to talk to my peers and the analysts and getting the research in the sessions, it’s really a great, well-rounded piece of everything.”

David Wunderley, Director, I&O, Pitt Ohio, 2015 attendee
Meet the Gartner analysts (continued)

Cost optimization

Ron Blair
Director

FOCUS AREAS: Disaster recovery strategies; IT service continuity; IT resiliency; cloud disaster recovery; disaster recovery as a service (DRaaS); providers availability and disaster recovery metrics; IT key metrics usage for data center costs; data center location and distance considerations; colocation; cloud and infrastructure as a service

INDUSTRY: Technology and telecom

Ted Corbett
Director

FOCUS AREAS: Managed network services; network outsourcing selection and management; network maintenance contracts (SMARTNet); WAN services pricing and contracts

INDUSTRY: Technology and telecom

Bill Menezes
Principal Analyst

FOCUS AREAS: Planning and managing enterprise cellular services and expense management, including contract review, price and plan structure trends, cellular carrier assessments; developing and managing WLAN, including assessment of vendor attributes (e.g., Magic Quadrants and Critical Capabilities), contract review; cellular BYOD strategy

INDUSTRY: Technology and telecom

Robert Naegle
Vice President

FOCUS AREAS: Operations management and business value, specifically IT process automation and orchestration, IT financial management tools, I&O business value dashboards and IT maturity (ITScore) for I&O

INDUSTRY: Technology and telecom

Michael A. Silver
Vice President and Distinguished Analyst

FOCUS AREAS: Microsoft Windows and Office for PCs; optimizing costs, using open source

INDUSTRY: Education

Data center management

David Edward Ackerman
Director

FOCUS AREAS: Effective IT outsource management and measures; outsource contract negotiations; service delivery model strategies; service-level performance; effective retained team to manage an outsourced environment

INDUSTRY: Banking, finance and insurance

Bob Gill
Director

FOCUS AREAS: Planning and implementing moves from inside to outside of the data center to colocation or cloud computing strategy; data center networked topologies; contracts; service-level agreements and master service agreement (MSA) negotiations; content delivery networks; DNS

INDUSTRY: Technology and telecom

Peter J. Grant
Managing Vice President

FOCUS AREAS: Trends in data center infrastructure; converged infrastructure and its implications for management; integrated systems; strengths and weaknesses of the Big 5 providers; data center transformation challenges and issues

INDUSTRY: Technology and telecom

Mark Thomas Jaggers
Director

FOCUS AREAS: Disaster recovery strategies; IT service continuity and resiliency; cloud disaster recovery; disaster recovery as a service (DRaaS) providers; availability and disaster recovery metrics; IT key metrics usage for data center costs

INDUSTRY: Technology and telecom

John P. Morency
Vice President

FOCUS AREAS: IT disaster recovery management (IT DRM) and business continuity provider sourcing; benchmarking recovery and continuity spending; developing an IT DRM strategy; managing disaster recovery using server virtualization; effectively evaluate the use of cloud services for IT DRM, software-defined data center

INDUSTRY: Technology and telecom

“I attended the event last year and I walked away with just thinking ‘wow.’ Last year I came with one person; this year, I brought 12.”

Cy Sinclair, Data Center Team Leader, Bloomberg Financial

2015 attendee

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Meet the Gartner analysts (continued)

Gartner for Technical Professionals (GTP)

Paul Delory
Director

FOCUS AREAS: Data center modernization and consolidation; infrastructure agility; professional effectiveness; infrastructure automation; virtualization; integrated systems; converged infrastructure; hyperconvergence

INDUSTRY: Healthcare

Simon Richard
Director

FOCUS AREAS: Communications infrastructure modernization (retired); data center modernization and consolidation (retired); infrastructure agility; IT and operational technology alignment (retired); cloud computing

INDUSTRY: Energy and utilities

Lowell Shulman
Director

FOCUS AREAS: Backup and recovery infrastructure on-premises and in the cloud; high availability/disaster recovery (HA/DR); disaster recovery as a service (DRaaS)

INDUSTRY: Banking, finance and insurance

Security

John Girard
Vice President and Distinguished Analyst

FOCUS AREAS: Enterprise mobility management products, services, policies, management, BYOD; smartphone or tablet security in depth, enterprise mobility management Magic Quadrant®; remote access, security, telework, VPNs, mobile data encryption and protection; wireless security, Wi-Fi, wireless intrusion prevention, travel security; mobile security maturity

INDUSTRY: Education

Neil MacDonald
Vice President and Distinguished Analyst

FOCUS AREAS: Securing cloud-based IaaS deployments; endpoint protection strategies and contract reviews; securing SharePoint in extranet scenarios

INDUSTRY: Energy and utilities

Steve Riley
Director

FOCUS AREAS: Security capabilities of major public cloud providers (Amazon Web Services, Microsoft Azure, Office 365, others); designing, deploying, and using cloud workloads securely; cloud provider compliance certifications; cloud-based security services, security as a service, software-defined security DevOps and security

INDUSTRY: Technology and telecom

IT leadership

Diane Berry
Vice President

FOCUS AREAS: Identification of skills and competencies for digital era and bimodal IT; recruitment, retention and development of IT workforce; employee engagement, motivation, reward and recognition of IT workforce; personal coaching and development

INDUSTRY: Technology and telecom

Mike Fasciani
Director

FOCUS AREAS: Unified communications, workstream collaboration applications, mobile and endpoint strategies; communications infrastructure modernization; strategic planning for cloud-based communications; web conferencing

INDUSTRY: Technology and telecom

Ed Holub
Vice President

FOCUS AREAS: Maturing I&O organizations from a people and process perspective; leveraging IT service management (ITSM); ITIL and DevOps; bimodal IT’s impact on I&O; IT staffing efficiency; I&O strategy development

INDUSTRY: Banking, finance and insurance

Diane Morello
Vice President and Gartner Fellow

FOCUS AREAS: Competing for talent in a digital world; the IT professional outlook; the impact of digital business on workforce and culture; jobs in the next 10 to 15 years; emerging domains of expertise for leaders

“Gartner is my, or more important my organization’s, trusted resource for best-in-breed industry knowledge.”

Jeffrey Saiger, VP of IS Operations and Services, GGP
2015 attendee

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Meet the Gartner analysts (continued)

**IT operations management**

**Rich Doheny**
Service Analyst

**Colin Fletcher**
Director

**Sanjit Ganguli**
Director

**Kenneth Gonzalez**
Director

**FOCUS AREAS:** Mobile device management (MDM); mobile policy development; BYOD strategies; enterprise mobile device selection; client management and support best practices; mobile and endpoint strategies

**INDUSTRY:** Technology and telecom

**Cameron Haight**
Vice President

**Katherine Lord**
Director

**Hank Marquis**
Director

**George Spafford**
Director

**FOCUS AREAS:** Application performance monitoring (APM) — technology, processes, organizational structure and best practices; vendor product insight; the impact of an increasingly dynamic and scalable application architectures (i.e., microservices, etc.) on APM

**INDUSTRY:** All

**Gary Spivak**
Director

**David Paul Williams**
Vice President

**FOCUS AREAS:** IT automation with a specific focus on DevOps tools; toolchains; continuous delivery; release management and coordination; application release automation; continuous configuration

**INDUSTRY:** All

**FOCUS AREAS:** Business value of I&O; dashboards and metrics; IT financial management, cloud expense management, vendor financial analysis and selection, impact of investor activism and leveraged buyouts

**INDUSTRY:** Banking, finance and insurance

**Data center networking**

**Danilo Ciscato**
Director

**Andrew Lerner**
Vice President

**Joe Skorupa**
Vice President and Distinguished Analyst

**FOCUS AREAS:** Data center networking; enterprise network architectures; software-defined networking (SDN); network equipment vendor selection; routers, switches, wireless LAN (WLAN) access points, ADCs; local-area networks (LAN), cloud-managed networks, SD-WAN

**INDUSTRY:** Technology and telecom

**FOCUS AREAS:** Network architecture and design; data center networking; SDN; SD-WAN; application delivery controllers; DDI

**INDUSTRY:** Technology and telecom

**FOCUS AREAS:** Data center networking, fabric-based computing; SDN and SD-WAN; application acceleration; white- or brite-box switching; network design for virtual desktop infrastructure (VDI), network function virtualization (NFV)

**INDUSTRY:** Technology and telecom

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Meet the Gartner analysts (continued)

Storage

Raj Bala
Director

FOCUS AREAS: Cloud storage with a focus on public cloud, object storage, cloud storage gateways, and enterprise file sync and share; evaluating client requirements against vendor capabilities; application and architecture modernization for cloud environments
INDUSTRY: Technology and telecom

Arun Chandrasekaran
Vice President

FOCUS AREAS: Storage modernization; big data infrastructure; hybrid cloud storage; containers, integrated systems
INDUSTRY: Technology and telecom

JP Corriveau
Director

FOCUS AREAS: Strategy and planning for storage software development; marketing or go-to-market planning for storage management products; creating deployment best practices for storage software products; transition to subscription-based licensing; archive, backup and recovery; file analysis software; data replication; software-defined storage infrastructure; software-defined storage management
INDUSTRY: Technology and telecom

Roger Cox
Vice President

FOCUS AREAS: Go-to-market planning; IT cost optimization; market and competitive intelligence management; negotiating storage contracts; product strategy; integrated systems, hyperconverged integrated systems, software-defined storage, solid-state arrays (SSAs)
INDUSTRY: Government

Shane Harris
Director

FOCUS AREAS: Implementing enterprise information archiving solutions; selection and implementation of email archiving, file, social media, IM, SMS and SharePoint archiving; implementation of file analysis tools for unstructured data classification, governance and storage management; information lifecycle management, information governance and data retention plans
INDUSTRY: Technology and healthcare

Garth Landers
Director

FOCUS AREAS: Archiving and information governance; file analysis; application retirement; e-discovery; cloud archiving
INDUSTRY: Technology and telecom

Julia Palmer
Director

FOCUS AREAS: Emerging storage and converged technologies and trends; design storage architectures as part of next generation data center platforms; evaluate vendors’ storage and hyperconverged products and strategies; analyze the benefits of emerging architectures and technologies, including software-defined and hyperconverged; strategies for building web-scale private cloud-based on commodity hardware
INDUSTRY: Technology and telecom

Pushan Rinnen
Director

FOCUS AREAS: Backup infrastructure modernization; new backup technologies and trends; cloud backup; general storage trends

Dave Russell
Vice President and Distinguished Analyst, Conference Co-Chair

FOCUS AREAS: Redesign the backup and recovery infrastructure; improve the overall storage management practice; design storage architectures to meet evolving business requirements; evaluate vendors’ storage strategies; review pricing and terms on storage-related bids

Julian Tirsu
Service Analyst

FOCUS AREAS: Policy development and strategies for archiving, information management and compliance; data retention strategies, including how to reduce or retire and manage aging data; implementation of file analysis tools for unstructured data classification and governance; selection and implementation of enterprise information archiving solutions, including email, file, social media, IM, SMS and SharePoint
INDUSTRY: Technology and telecom

Joseph Unsworth
Vice President

FOCUS AREAS: Data center modernization and consolidation; Flash/SSD/SSA focus for: IT cost optimization, go-to-market planning, market and competitive intelligence management, positioning and messaging
INDUSTRY: Technology and telecom

Stanley Zaffos
Vice President

FOCUS AREAS: Current and emerging storage technologies and trends; data center modernization, consolidation and cost optimization; vendor and product selection, RFPs, and contract negotiation; vendor product and go-to-market strategies
Meet the Gartner analysts (continued)

Servers and OS

Andrew Butler
Vice President and Distinguished Analyst

FOCUS AREAS: Server vendor and platform selection; impact of discontinuous trends like integrated systems and compute fabrics; server pricing negotiation best practices; operating system and processor evolution; risk mitigation for older servers and operating systems

INDUSTRY: Technology and telecom

Mike Chuba
Managing Vice President, Conference Co-Chair

FOCUS AREAS: IBM mainframe and mainframe market; IBM servers; data center modernization and consolidation; IT asset management; IT cost optimization

INDUSTRY: Technology and telecom

Mike Cisek
Director

FOCUS AREAS: Infrastructure agility; data center modernization and consolidation; IT and operational technology alignment; communications infrastructure modernization; IT operations optimization via ITSM, ITIL and DevOps

INDUSTRY: Transportation

Chirag Dekate
Director

FOCUS AREAS: High-performance computing applications, infrastructure and operations; high-performance public, private and hybrid clouds; intersection of hyperscale and high-performance ecosystems; emerging server architectures (processors, interconnects, neuromorphic technologies and memory technologies); information infrastructure modernization

INDUSTRY: Banking, finance and insurance

Jeffrey Hewitt
Vice President

FOCUS AREAS: Integrated systems; blade server and server form factor selection; data center implementation issues; server workload implications related to virtualization and consolidation; fabric and server management and operating system issues

INDUSTRY: Technology and telecom

George J. Weiss
Vice President and Distinguished Analyst

FOCUS AREAS: Data center modernization and consolidation; integrated and hyperconverged systems; hyperconvergence; Linux and Unix server selection, deployment and contract negotiations

INDUSTRY: Technology and telecom

Data center facilities

David J. Cappuccio
Vice President and Distinguished Analyst

FOCUS AREAS: Data center and cloud strategies, designs and costs; data center modernization; data center migration, modernization and consolidation strategies; data center power and cooling; data center infrastructure management (DCIM)

INDUSTRY: Banking, finance and insurance

Henrique Cecchi
Director

FOCUS AREAS: Data center modernization and consolidation, design and costing, outsourcing costs, efficiency improvements and virtualization

INDUSTRY: Technology and telecom

Tiny Haynes
Director

FOCUS AREAS: Colocation; managed hosting (private cloud in service provider’s DC); infrastructure as a service, DC migration; DCIM; green data centers

INDUSTRY: Technology and telecom

“At Gartner, I get the tools, resources and sound advice that I need in order to help my team create a continually evolving IT strategy.”

Jeff Sheen, Supervisor, Enterprise Architecture Services, Grange Insurance, 2015 attendee

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