

46% of CIOs say they need to work with new categories of providers



MOBILITY



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ANALYTICS



70% of CIOs intend to change their sourcing provider in the next 2 to 3 years

The marketplace is responding with new delivery and pricing models, contracts, geographies and vendors

# Conquer the complexity

Sourcing IT services to ensure effective support and to deliver real value to your business has never been more complex and challenging.



CROWDSOURCING will constitute 20% of all enterprise application development sourcing initiatives

This brings new opportunities — and risks.

By 2018:



The total cost of ownership for business operations will be reduced by 30% through SMART MACHINES and industrialized services



Undetected and uncontrolled IT vendor risks will accelerate formal investment in IT VENDOR RISK MITIGATION programs beyond regulated industries

Learn what you can do now to take advantage of these opportunities and mitigate these risks.

Gartner Sourcing & Strategic Vendor Relationships Summit 2015

1 – 2 June  
London, U.K.  
[gartner.com/eu/sourcing](http://gartner.com/eu/sourcing)

3 – 5 November  
Grapevine, TX (Dallas area)  
[gartner.com/us/sourcing](http://gartner.com/us/sourcing)